

East Meets West is the foundation for learning, healing and health in Vietnam. EMW is a non-profit organization whose mission is to partner with the people of Vietnam to build a peaceful and prosperous future.

## new **directions** in vietnam

### 2005 highlights

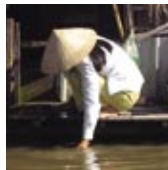
**91,500**  
beneficiaries



#### medical care facilities

Large-scale medical projects like a new cardiovascular center in Hue, the National Hospital of Pediatrics in Hanoi, the high-tech Eye Hospital in Danang and the Multi-purpose Hospital in Quang Tri will provide high-quality medical care to hundreds of thousands of patients. These projects have dramatically increased the quality of medical care all over Vietnam.

**16,159**  
beneficiaries



#### clean water programs

EMW built 15 new water systems to serve over 16,000 people with piped water. EMW conducted a three-day training for the water managers of these projects. Forty-five managers attended and learned about system repair and maintenance, safe water handling, and village hygiene and sanitation.

**10,948**  
beneficiaries



#### pediatric health

EMW piloted a program to place respiratory therapy (CPAP) machines in neonatal units. This program, called The Breath of Life, is in collaboration with Project Vietnam and the International Children Assistance Network and uses machines developed by KSE Medical. EMW pediatric health care programs include Breath of Life, the EMW Pediatric Dental Clinic, Operation Healthy Heart and a center for children with mental illnesses.

**8,881**  
beneficiaries



#### childhood learning

EMW created an Early Childhood Care and Education (ECCE) program to improve education for young children. The program includes facility construction (with bathrooms and kindergartens), training for the teachers and furnishings appropriate for pre-school children. Childhood learning programs also include SPELL.

**478**  
beneficiaries



#### prevent human trafficking

EMW launched ADAPT (The An Giang/Dong Thap Alliance to Prevent Trafficking), a new program to combat sexual trafficking in the Mekong Delta. We collaborated with the Pacific Links Foundation, the International Children Assistance Network and Room to Read to provide scholarships for 478 girls in the ADAPT program.

## 2005 PROGRAM EXPENDITURES AND BENEFICIARIES\*

EXPENDITURES  
IN US DOLLARS

BENEFICIARIES  
IN 2005

### Community Development Programs

#### School Construction

EMW constructed 28 schools. The kindergarten, primary and secondary schools were built with restrooms, electricity and clean water wells and furnished with grade appropriate materials. The new schools have more classrooms and have made it possible for students to attend school for a full day.

\$753,083

6,103

#### Village Safe Water Systems

EMW constructed and installed 15 water systems that brought safe water to over 16,000 people. Safe water is free of water-borne diseases, sewage, chemicals and other pollutants. Access to safe water can improve the health of an entire family.

\$281,980

16,159

#### Compassion Homes

EMW built 32 houses for impoverished families. The dilapidated dwellings with leaky thatch roofs and dirt floors were replaced with houses made of brick walls, solid tile roofs and elevated concrete foundations that keep out rain. In addition, EMW provided cows to 18 of the families as a means to help the families generate income.

\$59,200

154

#### Other Community Development Programs

Other projects included a bridge, three irrigation systems, housing for 72 displaced families and a clean-up program along the banks of the Han River in Danang.

\$204,921

1,500

#### Total for Community Development Programs

\$1,299,184

23,916

### Disadvantaged Families Programs

#### SPELL- Scholarship Program To Enhance Literacy & Learning

SPELL provided 2,778 scholarships for students from six provinces in the central region and two provinces in the Mekong Delta region. The scholarship includes funds for books, supplies, school fees, uniforms and tutoring. The program targets the poorest children and is designed to prevent students from dropping-out of school. SPELL students are guaranteed a scholarship by the donors until they finish high school.

\$231,577

2,778

#### Village of Hope Disadvantaged Children's Center

One hundred twenty-four orphaned, abandoned and at-risk children lived at the Danang Village of Hope in 2005. There is also an on-site deaf education program that provides services to hearing-impaired children. The children are nurtured until 18 years of age before re-integrating into the community. Child sponsors from all over the world provide financial support for Village of Hope children.

\$79,220

124

#### Tien Phuoc Home for Disadvantaged Children

Located in a rural mountainous region of central Vietnam, the Home provides a caring refuge for the 32 children who live there. All the children here passed their entrance exams for grade advancement in 2005, and one child passed the entrance exams for medical school.

\$21,148

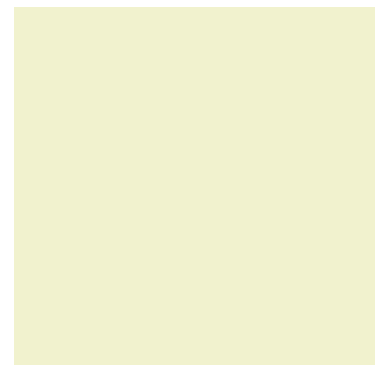
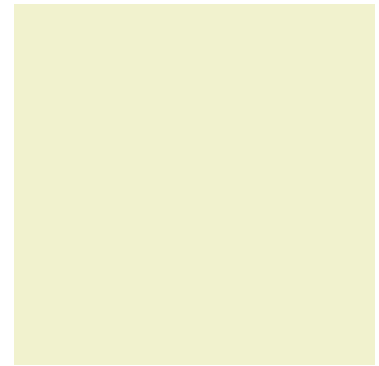
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#### Family Sponsorship Program

This program provides support for poor families, usually in the form of grants to purchase livestock as a means to increase family income generation. In 2005, 35 families received cows and another 16 were given other assistance.

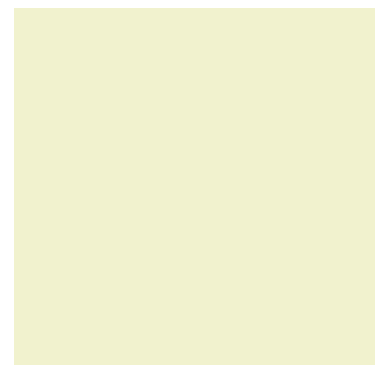
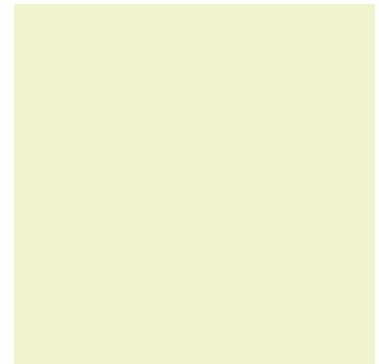
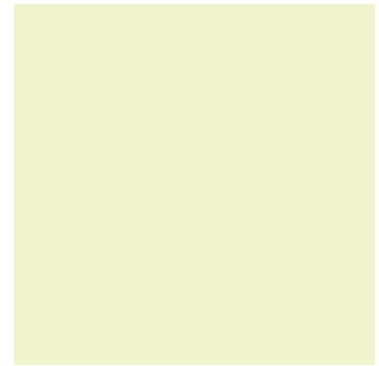
\$18,293

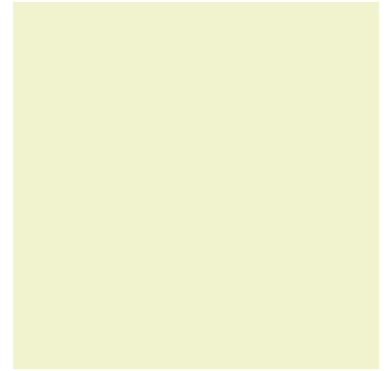
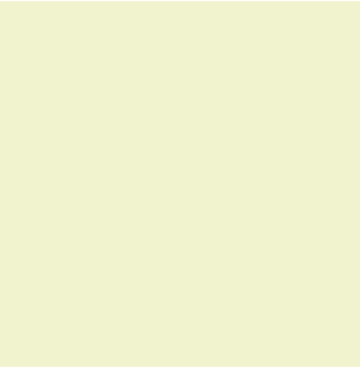
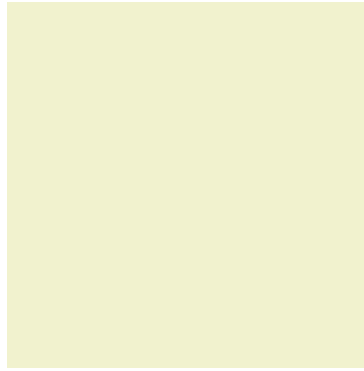
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## 2005 PROGRAM EXPENDITURES AND BENEFICIARIES\*

	EXPENDITURES IN US DOLLARS	BENEFICIARIES IN 2005
<b>Village of Hope Graduate Program</b> With a lead gift from the Wilcox Family Foundation, the program provided financial assistance to 21 former Village of Hope students to continue their education at universities, college or vocational schools. In 2005, nine of ten graduating students found jobs in their fields.	\$10,593	21
<b>Other Disadvantaged Families Programs</b> Other programs included supporting the construction and furnishing of a home for unwed mothers in Ho Chi Minh City.	\$8,955	70
<b>Total for Disadvantaged Families Programs</b>	<b>\$369,786</b>	<b>3,263</b>
<b>Health and Well-Being Programs</b>		
<b>Operation Healthy Heart</b> The Operation Healthy Heart program provides transportation, medical evaluation and surgery costs to children who have heart defects and whose families cannot afford to pay for the requisite treatments. In 2005, 328 patients were helped and 260 of them received life-saving open-heart operations.	\$254,794	328
<b>Dental Program</b> The EMW Pediatric Dental Clinic provided a total of 5,120 patients with 19,090 dental services. Thirty-one international volunteers assisted at the clinic. Clinic staff also conducted numerous outreach missions to outlying areas in the provinces of Quang Nam and Quang Tri.	\$212,057	5,120
<b>Breath of Life</b> The goal of the campaign is to save premature babies that are suffocating. Fifty respiratory therapy machines (CPAP) were placed in neonatal units at hospitals throughout Vietnam and the neonatal doctors and nurses were trained on how to use the machines. The Breath of Life campaign is a partnership with Project Vietnam and the International Children Assistance Network.	\$169,728	1,500
<b>ADAPT</b> The An Giang / Dong Thap Alliance to Prevent Trafficking (ADAPT) program was launched in 2005 to combat sexual trafficking of girls and young women in the Mekong Delta region. A part of the program is modeled after EMW's SPELL program. ADAPT is a three way collaboration with two other NGOs from the United States —ICAN and the Pacific Links Foundation—and is funded in part by USAID.	\$55,740	478
<b>Children's Mental Health Treatment Facility</b> Ongoing construction of the Pediatric Ward at Danang Psychiatric Hospital to provide medical services to about 4,000 mentally disabled children per year.	\$33,212	4,000
<b>Family Emergency Relief Fund (FERF)</b> In 2005, the FERF program provided 253 individuals with emergency surgeries and medical care that they otherwise could not afford. Types of medical care provided included emergency treatment for burn victims, surgery to repair broken bones, and medicine to treat a variety of conditions. FERF also provides relief aid when natural disasters strike.	\$21,883	253
<b>Other Health and Well-Being Programs</b> Expenses for the English Lab in Hue and Medical Library Software for Hue Medical College.	\$43,661	5,000
<b>Total for Health and Well-Being Programs</b>	<b>\$791,075</b>	<b>16,679</b>





## 2005 PROGRAM EXPENDITURES AND BENEFICIARIES\*

EXPENDITURES  
IN US DOLLARS

BENEFICIARIES  
IN 2005

### Public Education Programs

#### Vietnamese American Non Governmental Organizations (VA NGO) Conference

This conference brought together 36 Vietnamese American non governmental organizations that provide humanitarian relief service, community development and assistance for the poor and disadvantaged in Vietnam. This effort has led to numerous EMW collaborative projects in Vietnam, including ADAPT, the Breath of Life, schools and an orphanage.

\$65,797

n/a

#### Other Public Education

Primarily costs incurred for Clean Water Documentary.

\$34,238

n/a

#### Total for Public Education Programs

\$100,035

n/a

### Large Infrastructure/Construction Projects

#### Danang English Language Institute (ELI)

Construction for the ELI began in 2004 and is scheduled to end in mid-2006. The Institute will provide a high quality English language program for University of Danang students and professionals. The 12-story, 107,000 ft<sup>2</sup> building will house classrooms, offices, multi-media labs and a 300-seat auditorium. EMW has completed construction of the structure frame, interior and exterior walls and has begun the finishing work.

\$1,771,238

10,000\*\*

#### Hue Cardiovascular Center

The Hue Cardiovascular Center is a 6-level, 137,000 ft<sup>2</sup> building that will provide cardiac services in central Vietnam. Slated for completion in the third quarter of 2006, the facility will offer heart examinations, heart operations, emergency care, training and a full pharmacy. The center will house three operating rooms and one state-of-the-art operating theatre, ICU, an aquatic therapy pool, 200 in-patient beds, and a 300-seat lecture hall.

\$1,745,288

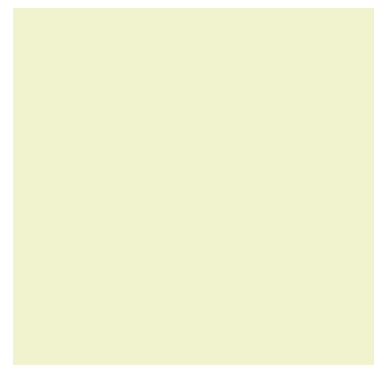
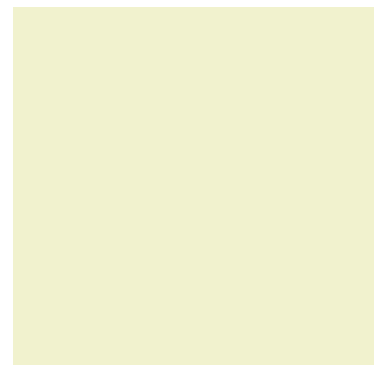
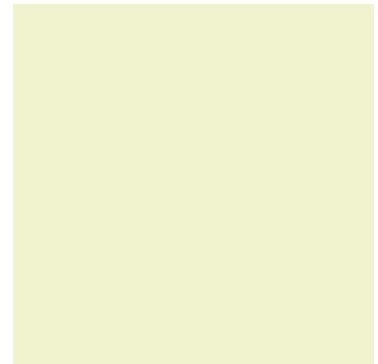
1,500\*\*

## 2005 PROGRAM EXPENDITURES AND BENEFICIARIES\*

	EXPENDITURES IN US DOLLARS	BENEFICIARIES IN 2005
<b>Danang Eye Hospital</b> The Danang Eye Hospital is a two-phase project that will house a general patient ward and have high-tech medical eye equipment including a Phaco machine and a Bausch and Lomb Excimer Laser. It is scheduled for completion in 2006.	\$773,519	10,000**
<b>Danang Multipurpose Hospital</b> The Danang Multipurpose Hospital is a six-story, 65,000 ft <sup>2</sup> building started in July of 2005. Currently in construction stage, the building will include five departments, eight operating rooms, a 25-bed ICU and 250 total in-patient beds when completed at the end of 2006.	\$677,805	50,000**
<b>Thai Nguyen University Dorms</b> Completed at the end of 2005, the Phase I scope of work includes multi-level dorms covering close to 64,500 ft <sup>2</sup> in total area. Consisting of seven dorms and a cafeteria, the buildings provide on-campus living, dining and study areas. Phase II will provide an additional four dormitories and some sports facilities and will be completed close to the end of 2006.	\$563,679	1,750
<b>Thai Nguyen Learning Resource Center (LRC)</b> Construction of the 100,000 ft <sup>2</sup> Thai Nguyen LRC began in 2005 and is scheduled to be completed by the first quarter of 2007. This is a modern library with a state-of-the-art computer center, offices, training facilities, a 250-seat auditorium and an outdoor cafe. The LRC will be connected to a network of four other university libraries throughout Vietnam.	\$476,621	25,000**
<b>Danang Learning Resource Center II (LRC)</b> Completed in 2005, the LRC is a four-level, 60,000 ft <sup>2</sup> building that serves as the center for information resources for the Teachers Training and Technical Colleges of the University of Danang. The building contains multi-media labs, a seminar room, conference rooms, a state-of-the-art computer system, and training facilities.	\$400,996	22,000
<b>Quang Tri Multipurpose Hospital</b> The Quang Tri Multi-Function Building is a three-story, 45,000 ft <sup>2</sup> building that was started in 2005. Currently under construction, the building will include seven departments and 200 total in-patient beds when completed at the end of 2006.	\$216,070	10,000**
<b>Danang Emergency Hospital</b> Completed in 2005, the six-story Danang Hospital Emergency and Examination Building is about 64,500 ft <sup>2</sup> in total area. The facility includes a roof-top helicopter pad and full services for ear, nose and throat care, two emergency operating rooms, OB-GYN, general examinations, and a full pharmacy. The center also includes an imagery department with three x-ray rooms, CT-scans, and a MRI machine.	\$186,446	20,000
<b>Hue Learning Resource Center</b> A 75,348 ft <sup>2</sup> , four-level building that is a joint partnership project with the Royal Melbourne Institute of Technology. Construction was completed in 2004, with final furnishings and revisions finished in 2005. The building can accommodate 1,500 students and includes multi-media labs, seminar rooms, study areas equipped with computers, A/V rooms, and group discussion rooms.	\$118,733	45,000
<b>Other Large Infrastructure/Construction Projects</b> Primarily reflects carry-forward expenses related to projects completed in 2004.	\$161,515	6,200
<b>Total for Large Infrastructure/Construction Projects</b>	<b>\$7,091,908</b>	<b>201,450</b>
<b>2005 Grand Total</b>	<b>\$9,651,990</b>	<b>245,308</b>

\*Figures represent full costs, including staff and shared costs incurred in both Vietnam and the United States.

\*\* Projected beneficiaries when completed and operating at full capacity.



# east meets west and reach vietnam (a subsidiary)

## 2005 financial report



### financial highlights

EMW's program costs were

# 89%

of total spending in 2005.

Management & general costs were

# 4%

of total spending in 2005.

EMW's fundraising costs were

# 7%

of total spending in 2005.

In 2005, EMW spent

# \$7.1

million on large infrastructure projects.

In 2005, EMW spent

# \$2.6

million on grassroots programs.

### consolidated statement of activities

for the year ended december 31, 2005

	UNRESTRICTED	TEMPORARILY RESTRICTED	TOTAL
<b>Support and Revenue</b>			
Donations	120,284	1,058,660	1,178,944
Foundation Grants	1,981,228	13,818,342	15,799,570
Special Events (net of expenses)	5,279	-	5,279
Other Income	238,751	-	238,751
In-kind Donations	155,049	-	155,049
Net Assets Released from Restrictions	7,790,683	(7,790,683)	-
<b>Total Support and Revenue</b>	<b>10,291,274</b>	<b>7,086,319</b>	<b>17,377,593</b>
<b>Expenses</b>			
Program Services	9,651,990	-	9,651,990
Management and General	448,508	-	448,508
Fundraising	778,179	-	778,179
<b>Total Expenses</b>	<b>10,878,677</b>	<b>-</b>	<b>10,878,677</b>
Changes in Net Assets	(587,403)	7,086,319	6,498,916
Net Assets at Beginning of Year	1,884,255	21,646,444	23,530,699
<b>Net Assets at End of Year</b>	<b>1,296,852</b>	<b>28,732,763</b>	<b>30,029,615</b>

Income and expenses are for both the East Meets West Foundation and its subsidiary Reach Vietnam.

"Restricted" funds are designated for specific programs or projects, "unrestricted" funds can be used for any purpose.

### consolidated statement of net assets

as of december 31, 2005

#### Assets

Cash (including interest bearing accounts)	2,734,482
Accrued Interest	1,522
Prepaid Expenses	73,663
Microloans Receivable	35,200
Grants Receivable	19,467,515
Investments at Fair Value	8,207,005
Property & Equipment - Net	12,747
<b>Total Assets</b>	<b>30,532,134</b>

#### Liabilities

Accounts Payable and Accrued Expense	433,847
Accrued Payroll and Other Benefits	32,172
Deferred Revenue	36,500
<b>Total Liabilities</b>	<b>502,519</b>

#### Net Assets

Unrestricted Net Assets	1,296,852
Temporarily Restricted Net Assets	28,732,763
<b>Total Net Assets</b>	<b>30,029,615</b>

<b>Total Liabilities &amp; Net Assets</b>	<b>\$30,532,134</b>
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# east meets west family meet our 2005 donors

East Meets West would like to thank the following businesses, organizations, foundations and individuals who have made a donation to EMW between January 1, 2005 and January 15, 2006. Your support makes our work possible!

While EMW makes every attempt to acknowledge all our donors, if any name is inadvertently left off, we will run a correction in the next issue of Reach Vietnam.

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Atlantic Philanthropies

## businesses organizations foundations

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Ramona Rule	Ivan Shulman	Hyun Ju Sung	Robert Tucker	Helen Wein	Lillian Zelnick
Ruben G. Rumbaut	James Shurlow	Ernest Supplee	Livia R. Turgeon	Seth Weingarten	Judy Zemlock
Fred Rungee	Edith Silberstein	Fred W. Sutton	David Turner	Edward H. Weis	Charles Zender
J. Chas Rupp	Pat Siljenberg	Kingdon W. Swayne	Orlando & Marion Tweet	Fred Weiss	Rick & Susan Zimmerman
Mia Ruppert	Leslie W. Sim	Patricia Swenson	Douglas Tyndall	Ronald N. Weiss	Charlene Zindler
M. Rusk	Eugene Simon	Carter Swenson	Joseph Tyrrell	Bernice Weissbourd	Michael James Zink
John D. Russell	Rima Simon	Michael J. Swick	Ruth E. Ugiansky	Sam & Jane Weissman	Tinnia Zitter
Louis J. Russo	Sean Simper	George Swisher	John & Gail Uilkema	Edo Weits	Michael Zuckerman
Nancy Ruth	Elizabeth Simpson	Elisabeth W. Szegho	Janis Ullin	Arthur Wells	
Douglas Ryan	John Simpson	Kim Ta	Kathy Upchurch	Carole Wells	
Elizabeth H. Ryan	Elizabeth Simpson Ph.D.	Martha Tack	William Urban	Judy Wells	
	Peter & Marjorie Singer				



## east meets west in 2005

### emw board of directors

**chairman**  
Peter A. Singer, M.D.

**vice-chairman/secretary**  
Brian P. Dolan, M.D., M.P.H.

**treasurer**  
Eric Hemel

**board members**  
Robert Bard  
Hang Le Bourque  
Stephen Gunther  
Jonathan Lewis  
Linda Meier, R.N., C.N.P.  
Minh Chau Nguyen  
Brenda Ringwald  
William Soller, M.D.

### emw staff u.s. office

John Anner  
Executive Director

Annie Fong  
Administrative Assistant

Craig Fox  
Finance Director

Lusine Ghevondyan  
Office Manager

Dee Dee Nguyen  
Development Officer

Minh-Huyen Nguyen  
Publications Coordinator

Thuy Linh Tran  
Events Coordinator

Diep Vuong  
Program Director

### emw staff vietnam offices

**danang office directors**  
Mark Conroy  
Overseas Director

Hoang Thi Hang Tam  
Overseas Vice-Director

**administration and finance**  
Ho Thi Y Nhi  
Office Manager

Nguyen Hiep  
Finance Manager

Nguyen Thi Kim Vui  
Accountant

Phan Thi Hong Thoi  
Interpreter/receptionist

Vo Thi Van Ninh  
Cleaner

Nguyen Van Tuyen  
Security

**spell program**  
Hoang Ngoc Tung  
National SPELL Program Coordinator

Nguyen Dinh Kien  
SPELL program assistant

Nguyen Thi Kim Hong  
SPELL program assistant

Hoang Quang Minh Tung  
SPELL Program Assistant and IT Administrator

Dang Van Thong  
SPELL program assistant

Huynh Phuoc Em  
SPELL program assistant

Le Van Phong  
SPELL program assistant

**optometry, micro loan and FERF programs**  
Nguyen Phuoc Thinh  
Program Manager

**operation healthy heart**  
Truong Thi Huong  
Team Leader

Tran Thi Khanh Van  
Program Assistant

Le Thi Quynh Chau  
Program Assistant

### school construction

Hoang Ngoc Anh  
National School Construction Coordinator

Le Trieu Duong  
Program Assistant/Site Supervisor

### safe water systems

Nguyen Quy  
Senior Water Site Supervisor

Le Cao Dung  
Program Assistant/Site Supervisor

Ngo Dinh Le Dung  
Program Assistant

Duong Cong Tuan  
Site Supervisor

Cao Manh Hung  
Consultant

### village of hope and compassion homes

Nguyen Van Linh  
Program Manager

Tran Thanh An  
Project Assistant

### construction team

Pham Quoc Hung  
Field Operation Manager

Duc Tran  
M & E Project Manager

Duong Thi Thanh Thuy  
Senior Administrative Assistant

John Jones  
Engineer

Nguyen Van Quang  
Assistant Project Manager

Nguyen Van Tien  
Assistant Project Manager

Vo Van Hoang  
M & E Assistant Project Manager

Ho Le Phu An  
Site Supervisor

Phan Minh Tan  
Site Supervisor

Nguyen Phi Hung  
M & E Site Supervisor

### dental program

Dr. Charles F. Craft  
Dental Program Director

Tran Thi Minh Huong  
Dental Coordinator

Nguyen Ngoc Phuong Hoa  
Chief Dentist

Hoang Thi Thu Ha  
Staff Dentist

Do Pham Thanh Long  
Staff Dentist

Pham Minh Tri  
Dental Nurse

Nguyen Thi Thu Hien  
Dental Nurse

Do Thi Hong Thuy  
Dental Nurse

Tran Thi Thanh Nga  
Clinic Nurse

Ho Thuy Truc  
Dental Nurse

Ngo Thuy Tuong  
Chief Dentist

### thai nguyen office

Ron Smith  
Project Manager

Nguyen Thi Thanh Xuan  
administrative assistant

Nguyen Van Bi  
Assistant Project Manager

Phi Van Duong  
Site Supervisor

Luong Van Anh  
Cleaner

### ho chi minh city office

Robin King Austin  
Development Officer

Rad Kivette  
Development Officer

Nguyen Thi Bich Chau  
Office Manager & Operation Healthy Heart Coordinator

Minh Suong To  
Development Assistant

Tran Quoc Thanh  
Development Assistant

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### 2005 annual report credits

**editors**  
John Anner  
May Thi Nguyen

**finances**  
Craig Fox  
Ho Thi Y Nhi  
Nguyen Hiep  
Nguyen Thi Kim Vui  
Lusine Ghevondyan

**photographers**  
Ton Nhu Tha Nga  
EMW staff  
Worldways Social Marketing

**art/design**  
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