On behalf of the East Meets West Foundation (EMW), I am pleased to present our accomplishments and highlights from 2010. We continued to fulfill our mission of designing and implementing solutions to systemic issues that affect people in developing countries: high infant mortality rates, barriers to education, and disease and death due to lack of safe water and proper sanitation.

Over the last 23 years of work, EMW’s core programs that combat these issues have served millions of people and have been proven to be both high-impact and sustainable. One of our constant goals is to deliver these high-impact programs at scale. Translated from the jargon, the idea of impact at scale basically means, “How can we help a lot of people and still do it in a meaningful, effective way?”

But what does “a lot” mean? And what makes an intervention meaningful?

To use the example of one of EMW’s healthcare programs, a typical surgery for a child born with a heart defect costs around $2,000 in Vietnam. By any measure, providing a child with lifesaving surgery qualifies as high-impact. But there are 15,000 children waiting for this type of operation in Vietnam. To help all of them would cost $30 million, money we just don’t have in our budget. Using that same analysis, we could take that hypothetical $30 million and help 30 million people in Cambodia by giving them each a bottle of water that costs $1. Now, a lot of people would have been helped, but not very much and only for a short time.

But the tradeoff between impact and scale isn’t insurmountable. At EMW, we have found ways of getting to impact at significant scale through three crucial activities.

We seek catalytic moments where the intervention can fundamentally and permanently change the way a given system operates. In our neonatal program, for example, we began by imagining how the entire system of Vietnam’s infant healthcare could be improved. To do so requires a full intensive care solution for each hospital that treats babies; it took time, but that is what we now can provide.

Negotiating strategic partnerships with major companies or agencies. For example, EMW’s partnership with VTV, the national television station in Vietnam, has resulted in a major increase in the capacity of the country to treat congenital heart defects through a massive fundraising and awareness building initiative. By building on each partner’s inherent strengths, we exponentially increase our impact.

Finally, we constantly look for ways to scale up high-impact programs, and methods of increasing the impact of large-scale programs. When possible, we do both at the same time. EMW builds water supply systems that deliver clean water to people’s homes. The benefits to the family are enormous—and, permanent. Thanks to funding from the World Bank, EMW went from building a few systems each year to now around one a month. And two years ago, we added a sanitation component that has significantly improved the outcomes of the program in terms of promoting health and hygiene.

Impact at scale is not only about money—it’s about innovation, creativity and collaboration.

Warm regards,

John Anner
President, East Meets West

P.S. Thank you for your continued support of East Meets West—our work is made possible through the commitment of our donors!
East Meets West’s results in 2010 reflect our commitment to implementing programs that offer the people we serve opportunities to live more productive, healthy lives. Our programs provided critical care for infants, multi-year scholarships for students, and affordable safe water and improved sanitation for low-income communities.

**Total Invested in 2010**

$13 million

**Health Care**

$2.6 million

EMW’s programs in pediatric cardiology, infant critical care, dentistry and disabilities are models of high-impact programs that operate on a national or regional scale. For example, our neonatal program Breath of Life now reaches over 250 medical facilities treating 45,000 newborns a year in six countries.

**Education**

$1.9 million

Education offers a critical pathway out of poverty for families, but to be educated means having at least a high school degree. Basic literacy is not enough; students need to be supported through the end of high school. EMW’s education programs prevent drop-out for over 11,000 students.

**Water & Sanitation**

$1.9 million

Preventing water-borne disease means providing both clean water supply and sanitation. EMW delivers a comprehensive solution, combining piped water supply to over 250,000 people along with sanitary latrines and hygiene education at a cost that is reasonable and sustainable for low-income communities.

**Infrastructure**

$6.6 million

Good engineering leads to sustainability; well-built facilities need less maintenance and last longer. EMW has completed many projects, including hospitals, university buildings, hundreds of primary and secondary schools, bridges, dams and other facilities. Most of them are built to the latest appropriate green building standards.
East Meets West implements programs that are high-impact, which we define as making a lasting, profound and meaningful change in the lives of the people we serve. We have done this in Vietnam for 23 years, and over the past five years have expanded to other countries in Asia.
94 cents of every dollar donated went directly to our program work.

**FINANCES & DONORS**

**Revenue Sources 2010**
- **INDIVIDUALS**: 44%
- **INSTITUTIONS**: 34%
- **IN-KIND**: 7%
- **CORPORATIONS**: 4%
- **FOUNDATIONS**: 11%

**Expenditures by Functional Area**
- **PROGRAMS**: 94%
- **MANAGEMENT & GENERAL**: 3%
- **FUNDRAISING**: 3%

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CONSOLIDATED STATEMENT OF ACTIVITIES
EAST MEETS WEST FOUNDATION & REACH VIETNAM
FOR THE YEAR ENDED DECEMBER 31, 2010

<table>
<thead>
<tr>
<th>SUPPORT &amp; REVENUE</th>
<th>UNRESTRICTED</th>
<th>TEMPORARILY RESTRICTED</th>
<th>TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>Donations</td>
<td>$446,857</td>
<td>$3,975,952</td>
<td>$4,422,809</td>
</tr>
<tr>
<td>Grants</td>
<td>2,216,067</td>
<td>1,120,426</td>
<td>3,336,493</td>
</tr>
<tr>
<td>Investment income</td>
<td>128,758</td>
<td>-</td>
<td>128,758</td>
</tr>
<tr>
<td>In-kind donations</td>
<td>607,053</td>
<td>-</td>
<td>607,053</td>
</tr>
<tr>
<td>Net assets released from restrictions</td>
<td>9,804,385</td>
<td>(9,804,385)</td>
<td>-</td>
</tr>
<tr>
<td><strong>Total Support &amp; Revenue</strong></td>
<td><strong>$13,203,120</strong></td>
<td><strong>$(4,708,007)</strong></td>
<td><strong>$8,495,113</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>EXPENSES</th>
<th>UNRESTRICTED</th>
<th>TEMPORARILY RESTRICTED</th>
<th>TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program services</td>
<td>$13,017,805</td>
<td>-</td>
<td>$13,017,805</td>
</tr>
<tr>
<td>Management &amp; general</td>
<td>431,473</td>
<td>-</td>
<td>431,473</td>
</tr>
<tr>
<td>Fundraising</td>
<td>448,534</td>
<td>-</td>
<td>448,534</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td><strong>$13,897,812</strong></td>
<td>-</td>
<td><strong>$13,897,812</strong></td>
</tr>
</tbody>
</table>

| Changes in net assets | (694,692) | (4,708,007) | (5,402,699) |
| Net assets at beginning of year | 5,577,099 | 26,195,037 | 31,772,136 |
| **Net Assets at End of Year** | **$4,882,407** | **$21,487,030** | **$26,369,437** |

Income and expenses are for both the East Meets West Foundation and Reach Vietnam. “Restricted” funds are designated for specific programs or projects, “unrestricted” funds can be used for any purpose.
CONSORTIUM STATEMENT OF NET ASSETS
EAST MEETS WEST FOUNDATION & REACH VIETNAM
FOR THE YEAR ENDED DECEMBER 31, 2010

<table>
<thead>
<tr>
<th>ASSETS</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and cash equivalents</td>
<td>$6,961,014</td>
</tr>
<tr>
<td>Grants and accounts receivable (net)</td>
<td>10,450,594</td>
</tr>
<tr>
<td>Investments at fair value</td>
<td>9,700,150</td>
</tr>
<tr>
<td>Other current assets</td>
<td>93,846</td>
</tr>
<tr>
<td>Property and equipment (net)</td>
<td>19,570</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td><strong>$27,225,174</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>LIABILITIES AND NET ASSETS</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>LIABILITIES</strong></td>
<td></td>
</tr>
<tr>
<td>Accounts payable &amp; accrued expenses</td>
<td>$592,976</td>
</tr>
<tr>
<td>Accrued payroll and other benefits</td>
<td>262,761</td>
</tr>
<tr>
<td><strong>Total Liabilities</strong></td>
<td><strong>$855,737</strong></td>
</tr>
<tr>
<td><strong>NET ASSETS</strong></td>
<td></td>
</tr>
<tr>
<td>Unrestricted net assets</td>
<td>$4,882,407</td>
</tr>
<tr>
<td>Temporarily restricted net assets</td>
<td>21,487,030</td>
</tr>
<tr>
<td><strong>Total Net Assets</strong></td>
<td><strong>$26,369,437</strong></td>
</tr>
<tr>
<td><strong>Total Liabilities and Net Assets</strong></td>
<td><strong>$27,225,174</strong></td>
</tr>
</tbody>
</table>

Reach Vietnam is a subsidiary of East Meets West.
“Restricted” funds are designated for specific programs or projects,
“unrestricted” funds can be used for any purpose.
$100,000 +
Albatros Foundation
The Atlantic Philanthropies
Australian Agency for International Development (AusAID)
Neil Barsky & Joan Davidson
Jerome & Nancy Falk
The Ford Foundation
John & Tina Keker
George Miller & Janet McKinley
Eric Hemel & Barbara Morgen
Institut European de Cooperation et de Developpement
Barbara & Gil Kemp
Lemelson Foundation
United States Agency for International Development (USAID)
The World Bank
VN Help

$24,999 TO $10,000
John & Devora Anner
Blue Planet Network
Embassy of the Kingdom of the Netherlands
Friends of Danang
Charles Gilreath
Maureen & Stephen Goldsmith
Heart of Hope International
The How Fund
Paul Huddleston & Dori Boudreau
International Children Assistance Network
Frederick Khedouri & Sarah Glazer
Daniel Knox
MiVAC
Luong Minh Huong
Miriam Wosk Family Trust
Olympus Pacific Minerals, Inc.
Piedmont Community Church
Dan & Paula Reingold
Shinoda Junko Femin Group
Beatrice Thompson
UNICEF Vietnam

$4,999 TO $1,000
ORGANIZATIONS
Akzo Nobel Coatings
Asia Paradise
Bensinger Family Trust
Canada Rocks
Cao Su Thanh Cong
Connable Office
Deloitte
Engineers Without Borders - Australia
FM Global Foundation
Global Dental Expeditions
Global Volunteer Network
Google Gift Matching Program
Intel Products Co, Ltd.
International School of Ho Chi Minh City
Lutheran Church of the Holy Spirit
Microsoft Matching Gifts Program
Osprey Packs
Shared Vision Charitable Foundation
The Anderson Fund Foundation
The Bowman Family Foundation
U.S.-China Christian Institute
Wells Fargo San Leandro Branch

$99,999 TO $25,000
Amici della Neonatologia Trentina
Diageo Singapore Pte Ltd.
GE Healthcare
Robert and Glee Greenwood
Henry E. Niles Foundation
Stephen Gunther
Minh Chau Nguyen & Per Ljung
Philip Morris Int’l Management, S.A.
Qualcomm, Inc.
Steven Reynolds & Susan Wolf
RMIT Vietnam
Ronald McDonald House Charities
Peter Singer & Marjorie Kagawa-Singer
Smart Tulip Foundation
Satya Tiwari
Vietnam Education Society

$9,999 TO $5,000
David Axelrad & Liza Bercovici
Jack Bernard & Marilyn Westerman
Lawrence & Kim Dong
William & Phyllis Draper
Koret Foundation

Thomas Low & Priscilla Joe
North Peninsula Jewish Community Teen Foundation
Pacific Angel Mission
Schäfer Family Fund
United Nations International School, Hanoi

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$4,999 TO $1,000

INDIVIDUALS

Robert Allen
Robert & Jane Bard
Brantly Baynes
Thorsten Berninger
Achim & Ruth Boltz
Peter & Alice Broner
Diana Brown
William & Debby Brown
Andrea & Marco Buchmann-Wey
William Bucholtz
David Cassidy
Mark Conroy & Tam Hoang
Roger Costello
Wendy Crisafulli & Steve Calhoun
James Dietzenbach
Thang Do & Grace Liu
Gary & Virginia Godley
Amanda Hamilton & Tim Hemmeter
Wendy & Peter Hua
Chelsey Ingenito
Fields & Ian Fields
James Jubak & Marie D’Amico
Barbara Kafka
Bernhard Lechner
Amy Lippman & Rodman Flander
Tom Lockard & Alix Marduel
Ron McElwee
Jorge Meisman
Peter & Suzanne Nelson
Jeffrey Newman & Mary Montella
Nam Nguyen
Erik & Jennifer Niemann
Gary & Carolyn Park
Charles Rice
Robert Riordan & Spring Hill
Ron Smith & Xuan T. Nguyen
Keith Soukkala
Mark & Margaret Stewart
Robert Thomas
Merna & Don Villarejo
Khai Vu
Thomas Walczyk
Townsend Walker & Beverly Mills
Franz & Pat Wartenweiler
Werner Wildschek
Richard & Lan Wilkerson
Roger Young
Mimi Yu
Joel & Karen Zeldin

ORGANIZATIONS UNDER $1,000

Amerigives Matching Gift Center
American Century Investments Foundation
Anthony & Jeanne Fritzer Family Foundation
Baker Hughes Asia Pacific Ltd.
Ben Davis court Memorial Fund
Canada Agra Trading Ltd.
Capital Group Companies Charitable Foundation
dell Employee Giving Program
dell USA LLP Electronic Arts
Ernst & Young LLP
FM Global Foundation
GlobalGiving Foundation
Hokkaido Japanese Seafood & Steakhouse
Holzverpackungen und Sägewerk
HSBC Matching Gift Program
IBM Employee Charitable Contribution Campaign
Jeffrey A. Parker & Associates
Kaiser Permanente Community Giving Campaign
Lotus Bleu
Marine Basic Class 6-67
McMaster-Carr Supply Company
Medtronic Foundation
Time-n-Talent Program
Michelin Company, Ltd.
Microsoft Matching Gifts Program
Pyramid Software Development
Rouse Legal - Hanoi
Rural Water Supply & Sanitation Partnership
Socola Chocolates
Stephens, Rosen, & Quant
Talisman Co., Ltd.
Tera Test Inc
Tilac Softball Group
TTF Foundation
Universal Giving
Vietnamese Language & Culture - UCLA

INDIVIDUALS UNDER $1,000

Arcy Abad & Nhu Pham
Judith Abeles
Glenn Aber
Joseph Acanfora
William Addison
Gerald & Corinne Adler
Nahla Al Quraini
Paul Albergo
Harrison Albert
Fidel & Prudencia Alfonso
Charles Allen
Andrew Altmann
Linda & Robert Ambrose
Richard & Heather Ames
John & Rosemarie Anner
Mark Anner
Joseph Archie
Arni & Ruth Asgeirsson
Arjun Atresh
Jerald & Virginia Bachman
V. David Baker
Ron Ballentine
Gary Carlson
Amy Carrasco
Mark Chakwin
Vernon Chaplin
Stephen Chipman
David Christopher
Arthur & Stephanie Clancy
Anne Clark
Rachel Clark
Ryan Cochrane
Terry Collington
To Hanh Cong
Francis Corcoran
Shari Countryman
Clark & Elizabeth Cowan
Charles Craft
Louis Craig
Stephen Craxton
Darin Crofton
Jimmy Cuadra
John & Frances Curley
James Curtin
Arthur & Rebecca D’Harlingue
Azadeh Darvishzadeh-Kocheshefani
Stuart & Sharon Davidson
Dana Davoli
Beltrami
Mitzi Berens
Albion Bergstrom
Richard Berkman & Toni Seid
Ronald & Gailimarie Bergquist
Anu Bhatta
Richard & Marjory Blacher
Robert Blobaum
Michael Blumstein
Inge Boltz
Alex Bondarchuk
Rebecca Boulton
Florian Braunschweiger
Francine Brevetti
Joseph & Judith Brill
George Brogdon
Martine Brousse & Milissa Brockish
Martyna Brzezinski
Ngan Bui & Lam Tran
Trung Bui
Christine Bundesen
Lee Burton & Roberta Shaw-Reeves
Michaels Cangemi
Gary Carlson
Amy Carrasco
Mark Chakwin
Vernon Chaplin
Stephen Chipman
David Christopher
Arthur & Stephanie Clancy
Anne Clark
Rachel Clark
Ryan Cochrane
Terry Collington
To Hanh Cong
Francis Corcoran
Shari Countryman
Clark & Elizabeth Cowan
Charles Craft
Louis Craig
Stephen Craxton
Darin Crofton
Jimmy Cuadra
John & Frances Curley
James Curtin
Arthur & Rebecca D’Harlingue
Azadeh Darvishzadeh-Kocheshefani
Stuart & Sharon Davidson
Dana Davoli
Didier Davy
Bruce & Bernice
Dinner
Charles DiSogra & Susan Duffey
Laureen Distefano
Thuy Doan
Brian & Diana Dolan
Patricia & Doug Donaldson
Thomas Doran
Robert & Diane
Douglass
John & Lois Dreelan
George & Dale Druger
Maureen Dunser
Frances Dunwell & Wesley Natzle
Hai Van Duong
Hong Duong
Thu Duc Duong
Thuy Duong
Bui Duc-Anh
Pascal Eason
Albert Eisenberg
Susan Eisner & Joseph Lee
John Ellis
Philip Elrod
Calvin & Alice Eng
Bee Epstein-Shepherd
Richard & Sharon Erickson
Alex & Gloria Espinoza
Robert Faine
Katherine Falk
Richard Falk & Francine Falk-Allen
Susanna Falk & Ashley Kennedy
Carolyne Fallows
Duyan Faria
Robert Fassbender
Annette Federline
Don & Jackie Feinstein
Alexander Feldman
Mark Fenster
Jean Ferguson
Linda Fisher
Evelyn Fleury-Milford
Adrienne Fly
Ethan & Sari Fogel
Susan Forbush
Susan Lawrence & Elizabeth Forte
The Frebel Family
Linda Fredericks
Peter Galbraith
Eunice & Bob Galloway
Karen & Richard Gant
Dennis Garcia
Robert Garduno
Sigmund & Carol Gast
Kara Gates
Clark & Takako Gibson
Kelda & Duane Giles
Joseph Goenaga
Kathryn & Marvin Goldsmith
Michael Gollub
Judy & Dane Gordon
Yvonne Groenleer
Judith Guffey
Ujval Gummi
Chin Guok
Hans Hagedorn
Elizabeth Hall
Randolph & Joan Hankamer
Stefanie & Tran Khanh Hansen
Colette Harkin
Susan & Allen Hasse
Richard Haste
Christine Hayman
Dan & Van Haynes
John & Mary Alice Heaney
Bernhard Heck
Roslyn Hees
Nadja Heine
Albert & Hertha Hemel
Ray Henderson
Ethan Henerey
David Herschfeld
Mark & Jan Hershey
Jerome & Fleurette Hershman
Ellen Hertzmark & S. Gedwiser
Ngoc Ho
Vivian Ho
Moses Hohman
Larre & Suzanne Hoke
Joseph Holewa
Larry & Sandra Honomichl
Paul Hopkins
Richard & Rebecca Horner
Richard Horvitz
Mark & Ann Howe
Walter Hsieh & Ly Chieng
Gejing Huang
Yolin Huang
Igor Huber
Allen Hueske
David C. Hurwitz
Christine Ingle
James Irving
Jack & Harriet Izower
Ashley Johnson
Laura Johnston
Nicholas Kallan
Sang Hun Kang
Raymond Keeling
Simone Kelly
Stewart Kemp
Nakesha Kemp-Hirst
John & Nancy Kempton
Katy Kennedy
Greer King
Tim Kirkpatrick
Hanna Klingler
G. Marcus & Pamela Knight
William & Barbara Knox
Daniel Koch
Amy Kohn
Martha Kokes
Anne Krueger
Brian Kwong
Burnett LeChance
Conrad Lagasca
Philip Lahmeyer
Khai Lam
James Lampert
Jürgen Langematz
William & Barbara Larsen
Cordelia Le Nguyen
Tuan Le & Huong Nguyen
Josephine Lee
Judith Lempel
Jeremy Levenson
Joe Levinger
Gautier Levy
Mini Li
Henry Liem
Kok-Ui Lim
Charles Lippa
Rebecca & Randall Littneker
Daniel & Janet Loh
Jeremy Lung
Baonhi Luong
Karen Lustgarten
Carolyn Luu
Elizabeth Luu
Russell Lyons
Rohan Macrae
Q. Tuyen Mai
Bosco Manjaly
Dana Manns
Beth Markowitz
Rachael Maruszczak
Marc Mauer
Elizabeth & Thomas McCall
Phillip McClea
Jack McCombs
Shauna McDaniel
Mark McDonald
Aoihe McDonnell
Tom McGillis
James & Gail McIntire
Linda Meier
Erica Melville
Susan Mendelsohn
Tom Meyer
Carol Miller
Sandra Miller
Lee & Patricia Milovich
Marek & Malgorzata Mintus
Jeremy Montrose
Sandra Morgen
Fabien Moussay
Alyson Murray
Fred & Grace Nakagiri
Amy Jo Neill
Larry & Debbie Neinstein
Don & Joy Nelson
Linda Nelson
Lynn & Don Nelson
Veronica Ng
Binh Ngo
Minh Ngoc
Cong Nguyen
Dac Nguyen
Ducson Nguyen
Hanh Nguyen
Hau Nguyen
Huan Nguyen
Ngoc Nguyen
Peter Nguyen
Rosalynn Nguyen
Vy Nguyen
Melissa Nguyen Sass
Angeline Nguyen-Le
Sinead O’Brien
Susan O’Connell
Nicola Ogilvie
John Ong

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Allan & Nancy Palmer
Jake Park
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Lorilyn & Allen Parmer Folks
Ellen Patella
Heather Paul
Ralph & Linda Pene
Jennifer Peterson
Ronald Petrie
Ly-Huong Pham
Mary Pham
Thu Pham & Charles Jefferson
Jacquelyn Phan
John Phan
Nickolaus Phan
Trung Phan & Carolyn Hill
Tuan Phan
Mike & Kathie Phillips
Hieu Phung
Loi Boi Phuong & Xuong Luu
Lyle Pinnie
Kenneth Pohanic
Diana Price
Bruce & Diane Pringle
Sasha Rabsey & Fred Berkowitz
Heidi Rafman
Elisabeth Reisen & Mark Dyen
Fariborz Rezakanlou & Armineh Terpanchian
Laraine Richardson
Matthew Rifkin
Janice Rodgers
Marlyn & Don Rodgers
Renny & Cindy Rogers
Ashley Ross
Robert Roth & Judith Lerner
Karen Rowan
Joanne Russell
Janet Russco-Jacklin & William Jacklin
Norman Sablosky
Dani Sachs
George & Jeanne Samaras
Patricia Sandro
Juliet Sarkessian
Mark & Hope Sarkowsky
Paul Saunders
Erich Franz Schimps
Michael Schmitt
Richard Schmitt & Dabney Williams
Franz Schwindling
Soniya Shah
Richard Shiba
Jerold & Rosemary Shinbane
Ivan Shulman
Stan & Paulette Shulman
Jonathan Singer
Michael & Beila Skweir
Jerry Smith
Teressa Snyder
Monique Sondheim
Jill Spieler
Donnie Statom
Rachel & Romeo Stoll
Lynn & Bertram Strieb
Arthur & Fredna Stromberg
Suzanne Summer
Thomas Suriano
Pankaj Taneja
Anh Cha
Sonja & Thu Tang
Chau Thi-Lyons
D Thompson
Doan Tran
Phuc Tran
Thuy Tran
Kimberly & Jeremy Troggio
Anthony Truong
Phu Truong
Jung-Chou Tsai
Pei Chia Tsai
Judi Tu
John Turman
Sarah Turner
Jenny Urquhart
Jack & Linda VanLoan
April Vara
Gray Velasquez
Dien Vien
Vishakha Vin
Tina Vo & Quy Nguyen
Vinh Vo
Hoai-Mi Vu
Minh Q. Vu
Minh T. Vu
Calvin Wagner
Charles Wagner
Rebecca Wagner
Bud Walkup
Rebecca Wallis
Chau & Charles Walters
Nancy Wang
Weichih Wang
Thomas & Joni Wannamaker
Doug Ward
J. Dix & Barbara Wayman
John Weaver
Martin Weiss
Edu Weits
Carole Wells
Jack & Kanitta Wells
Matthew West
Putney & Anne Westerfeld
Susan Wexler & Hans Engler
Martha & Otto Wiederkehr
Paula Wilkes
Richard & Cecil Willis
Frederik Wissink
Roy & Judy Wolff
Kate Yeaton
Than Yong
Maimie Zee & Ramona Zee Halloran
Rick & Susan Zimmerman

IN-KIND GIFTS
3M Espe Company
Bich Aki
Nahla Al Quraini
Robert Allen
Thomas Allen
Lina Alsad
Arni & Ruth Asgeirsson
Arjun Atresh
Kovalit Bajwa
Kristina Beljean
Aiden Berry
Anu Bhalla
D’arcy Bowker
Florian
Branschweiger
Cressie Bridges
Martyna Brzezinski
Tuong Bui
Michael Cangemi
Thao Cao
CARAT Mission 2010
Sharisa Carter
Tom & Intera Chen
Tran Khanh Chinh
Camille Chu
Joshua Chu
Neal & Patricia Chu
City of Da Nang
Anne Clark
Bonny & Jeff Clark
Ryan Cochrane
Colgate Vietnam
William Cooley
Clark & Elizabeth Cowan
Charles Craft
Natalie Dang
Nhan Dao
Azadeh Darvishzadeh-Koochesfahani
Samantha Dixon
Thinh Do
Vincent Do
Jen Flynn
Michael & Verra French
Bede Gates
Kara Gates
Maria Glashof
Lawrence & Judith Glendinning
Global Volunteer Network
The Greenwood Company
Thomas Grimm
Ujval Gummi
Elizabeth Hall
Tom Han
Stefanie & Tran Khanh Hansen
Colette Harkin
Christine Hayman
Huong Ho
Leslie Howell
Laura Hoyle
Walter Hsieh & Ly Chieng
Gejing Huang
Patricia Huh
Viet Huynh
Lynsey Jandera
Laura Johnston
Simone Kelly
Katy Kennedy
Hanna Klingler

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EMW EMPLOYEE CAMPAIGN

In 2010, East Meets West launched its first employee giving campaign, called “Together for Our Future.” Through this totally voluntary, peer-to-peer effort, 92% of EMW employees made personal three-year commitments to the program of their choice, totaling over $100,000 in support. Below we recognize their contributions (employees chose how they wanted to be publicly recognized).

Anonymous*  
John & Devora Anner  
Jack Bernard & Marilyn Westerman  
Cao Vu Hoang Chau  
(in honor of Nguyen Vu Ngoc Khanh)  
Laura Ward Collins & Michael Collins  
Cong Huyen Ton Nu To Hanh  
Mark Conroy & Hoang Thi Hang Tam  
Dang Thanh Canh  
Do Thi Thuy  
Duong Thi Thanh Thuy  
Dan Fitzpatrick  
Rachelle Galloway-Popotas & Vassilis Popotas  
Ho Thi Y Nhi  
Ho Quang Minh Tung  
Hoang Ngoc Dat  
Hoang Ngoc  
Hoang Ngoc Tung  
Lai Hung Cuong  
Le T Binh  
Le Cao Dung  
Daovy Leuanduangchan  
Luong Thi Khanh Ly  
Van Ly  
Mai Trieu An  
Luciano Moccia & Antonia Ludeke  
Ngo Dinh Trieu  
John Nguyen & Ria Fresnoza  

Nguyen Thi Thu Hien  
Nguyen Ngoc  
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**GUIDING PRINCIPLES**

- The program or project is a creative solution to a difficult problem.
- There is a significant, measurable impact on the beneficiaries.
- The project can be scaled to reach many more people as funding becomes available.
- We are involved long term; we maintain an active presence after the project is complete.
- The community is involved in every stage, from planning to implementation to maintenance.
- We develop strong partnerships with local agencies.
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THE POWER OF A DONATION TO EAST MEETS WEST

$20 provides a connection to safe, piped water for the poorest of the poor.

$10 provides a child free modern dental care for one year.

$82 provides an impoverished student a one-year comprehensive scholarship for school.

$2,000 provides a critically ill child with lifesaving heart surgery.

$2,800 provides a hospital with a neonatal machine to help reduce infant mortality.

OUR REPUTATION
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