CREATING CONNECTIONS
BUILDING OPPORTUNITIES

THE FOUNDATION FOR LEARNING, HEALING AND HEALTH IN SOUTHEAST ASIA
The East Meets West Foundation creates catalytic solutions to difficult development problems. For 22 years, we have been working in Vietnam and Southeast Asia on innovative, low-cost, sustainable solutions to challenging development problems that disproportionately affect people living in poverty. As the Foundation for Learning, Healing and Health, our core programs are in education, medical and health care, clean water and the environment, and large-scale infrastructure projects.

**At the heart of our work, we connect people with opportunities and create opportunities where we find existing connections.**

We are pleased to present our 2009 Annual Report. In the pages that follow, you’ll meet many of the people we work with and read about some of the opportunities for a brighter future developed in partnership with them.
THE REMOTE AREAS OF QUANG NAM PROVINCE IN CENTRAL VIETNAM are as beautiful and as poor as anywhere in the country. The rice fields can be so green it almost hurts your eyes to look at them. Small villages are tucked amidst the stands of bamboo and tropical trees.

It’s a vista of astonishing loveliness, and first-time visitors are unfailingly beguiled. Years ago, I was traveling in Quang Nam with a potential East Meets West supporter and we were walking along a path through the trees, on our way to visit a household that was participating in an EMW program. One of the family’s young daughters – she couldn’t have been more than eight or nine, though she was small enough to be a five-year-old – came out to lead us to the right house, a traditional hand-made dwelling with split bamboo walls and a palm-thatched roof.

Guiding us along the path, she reached up and took the large hand of my friend, and held it as we walked. Following just behind them, I witnessed this simple act and knew that once again, as happens so often, a connection had been made. From that point on, we had many discussions about the merits of one program versus another—the state of education and rural water supply, implementation costs and timing—but these were all details. The big picture was this: One person had reached out across the vast divide of culture, language and distance, and a bond had been formed.

At the heart of East Meets West, it is connections between people that drive our organization forward. We are a mission-driven organization, and that mission centers on serving people.

What keeps the EMW staff, board members, partners and supporters engaged and motivated is the desire to help and the profound connection they feel with the people of Vietnam. Every one of the staff at EMW is working first and foremost from the heart. It’s their determination to do a better job of serving people that inspires them to seek out new solutions, come up with better ways of implementing our programs and find more cost-effective methods of delivering our services. What could be more gratifying than to visit the new home of a family whose old house was destroyed in a typhoon, and see the joy in their faces as they take up residence in a safe new living space? Or to participate in a graduation ceremony for a young student who, without EMW’s support, would not have had access to an education? Or to see a little boy playing soccer with his friends, unconcerned about the long scar bisecting his chest, the beneficiary of an open-heart surgery for a cardiac defect that would have killed him, were it not for EMW’s intervention?

These are the kinds of experiences EMW staff have every day, and that you can have too. If you’ve already visited Vietnam or one of the other countries where we work, then you know what I’m talking about. If you haven’t, then what are you waiting for? Come with us to Southeast Asia and experience it yourself. You will connect with people that you will never forget.

Best regards,

John Anner
President
East Meets West Foundation
OUR MISSION
The East Meets West Foundation transforms the health, education and communities of disadvantaged people in Southeast Asia by building partnerships, developing opportunities and creating sustainable solutions.

OUR FOCUS
Since 1988, the East Meets West Foundation has been working in Vietnam to design and deliver innovative solutions to difficult problems faced by the country’s most vulnerable people.

We have served millions of people in Vietnam, from providing rural villagers with clean water, to saving newborns by modernizing neonatal wards, to constructing large medical and educational facilities that serve tens of thousands of people every day.

OUR GUIDING PRINCIPLES
EMW ensures that the following principles are met before we begin any project or initiative.

- The project can be scaled to reach many more people as funding becomes available.
- The program or project is a creative solution to a difficult problem.
- There is a significant, measurable impact on the beneficiaries.
- We are involved long term; we maintain an active presence after the project is complete.
- The community is involved in every stage, from planning to implementation to maintenance.
- We develop strong partnerships with local agencies.
It’s been a great honor for me to work with the children who live at the Village of Hope. I have seen the way they blossom in response to the nurturing they receive here. What EMW gives these children is more than an education and a roof over their heads. It’s the opportunity to build a productive future for themselves, and by extension for their families and communities.”

Phan Thanh Vinh
Director, EMW’s Village of Hope
Center for Disadvantaged Children
In the developing countries that EMW serves, those living in poverty often cannot afford even the most basic health care, while many medical facilities lack the technologies necessary to provide treatment. East Meets West’s health and medical programs address the problem of access to treatment on several levels, providing direct assistance to individuals, supporting their families, training medical staff and improving systemic capacity. Our health programs include supporting lifesaving surgery for children with heart defects, equipping hospitals with the necessary medical technologies and training to save and treat sick infants and providing comprehensive treatment to people with disabilities.
**BREATH OF LIFE**

**EXPENDITURES** ........................................ $679,072  
**BABIES TREATED** ....................................... 44,512

Breath of Life is EMW’s innovative neonatal program aimed at substantially reducing infant mortality and morbidity in Southeast Asia.

Breath of Life provides low-cost, locally designed and manufactured medical equipment to hospitals and trains medical staff in how to use it. The equipment is designed to treat and save newborns suffering from respiratory distress and other critical neonatal conditions.

In 2009, BOL continued working at the national-level hospitals in Cambodia, Laos, and East Timor. In Vietnam, 45 district-level hospitals were added to the program. In these four countries, a total of 166 machines were distributed in 2009 and over 100 doctors and nurses received BOL training in newborn care.

BOL technologies are now treating almost 45,000 babies a year. This figure includes all BOL technologies that EMW has in operation, which by the end of 2009 totaled 557 CPAP machines, 190 phototherapy machines, 192 warmers and 30 bilibeds.

BOL is a partnership between EMW, MTTS Asia and the National Hospital of Pediatrics in Hanoi.

“If I added up all the babies I’ve been able to save at my hospital in Boston, it wouldn’t come close to the difference we could make in a few months through this program in Vietnam... The impact is just staggering.”

Stephen Ringer, MD, PhD  
Neonatologist  
Brigham Young Hospital & Harvard Medical School  
and advisor to EMW’s Breath of Life program

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**SUPPORT NETWORK FOR PEOPLE WITH DISABILITIES**

**EXPENDITURES** ........................................ $579,530  
**PEOPLE SERVED** ......................................... 8,339

The Support Network for People with Disabilities provides comprehensive support for disabled people by creating channels of medical, educational and vocational assistance. The program operates in Da Nang, Quang Ngai and Thai Binh Provinces.

In 2009, disabled individuals were given the following forms of assistance from SN-PWD: 602 received corrective surgeries, including 43 heart surgeries; 1,500 were provided with rehabilitation treatment; 319 received assistive devices; 600 students received educational assistance through scholarships and private tutoring; 30 disabled adults were provided with vocational training and job placements; 142 medical staff attended trainings on physiotherapy and rehabilitation and 700 community volunteers were trained in care for people with disabilities.

Capacity building programs provided training to 24 provincial staff on managing development projects, 12 businesses with disabled workers on management and development skills, and 20 key local managers on strategic planning. The program also helped six small businesses establish a supportive work environment for their disabled employees, including providing them with health insurance.

Expenditures in 2009 also include funds to begin a media and fundraising campaign to raise awareness of disability issues related to Agent Orange/dioxin contamination in Vietnam.

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**OPERATION HEALTHY HEART/TRAI TIM CHO EM**

**EXPENDITURES** ........................................... $1,048,491  
**LESS IN-KIND DONATIONS:** ......................... -870,321  
**PROGRAM COSTS** ...................................... $178,170  
**CHILDREN SERVED** ..................................... 489

Operation Healthy Heart/Trai Tim Cho Em raises funds to provide treatment and surgery for poor Vietnamese children with congenital heart defects and to improve the country’s cardiac care capacity.

In 2009, OHH/TTCE delivered life-saving surgeries and other medical interventions to 489 desperately ill children, partnering with 11 cardiac hospital and local partners, such as...
Phan Thi Van (pictured above and at right) was born with cerebral palsy and, as she grew, developed the disease’s characteristic mobility and speech difficulties. With four other children to support, her parents—impoverished rural farmers—could not afford treatment for Van, and her prospects for an independent, productive future seemed dim.

That changed when East Meets West’s Support Network for People with Disabilities (SN-PWD) referred Van for free home-based rehabilitation services through a local orthopedic center that EMW supports through the program. Two years of physical and speech therapy improved her mobility and her ability to communicate and she began to dream of getting a job and earning her own living.

To help Van build on her progress, SN-PWD provided her with vocational training and job placement at a local tailoring shop, where she now works as a seamstress. Thanks to the opportunities provided by EMW, and her own determination to make the most of them, Van can support herself, help her family, and has the independence she once only dreamed of.
“The services EMW helped establish in my community opened up new opportunities for me. Therapy at a local rehabilitation center increased my mobility, and vocational training gave me skills I’m using to earn my living. It feels so good to be more independent.”

Pham Thi Van
EMW’s Support Network for People with Disabilities
EMW’s education programs provide opportunities to children from impoverished families in rural areas, as well as enhancing Vietnam’s capacity to provide schooling in underserved areas. Children living in rural poverty lag far behind their urban counterparts in access to education and the chance to pursue improved life opportunities. EMW takes a comprehensive approach to the problem, making supportive, multiyear scholarships available to these students, building new schools, and supporting early childhood education programs.
SCHOLARSHIP PROGRAM TO ENHANCE LITERACY & LEARNING

EXPENDITURES ............................. $471,831
STUDENTS SERVED ............................. 4,617

The Scholarship Program to Enhance Literacy and Learning (SPELL) provides funding for school fees, supplies, uniforms, books and tutoring to children in the poorest 10% of families in Vietnam. Students who stay in school are guaranteed support through high school graduation.

In 2009, SPELL provided scholarships to 4,617 students in 193 schools and tutoring to 4,019 of those students. As the oldest of the SPELL students reached high school—many of whom have been part of the program since third grade—SPELL extended its support to keep them on track in pursuing their academic goals. Of SPELL students who took the high school entrance exam in 2009, over 80% were accepted into public high school, with several entering special gifted programs.

Kon Tum Early Childhood Care & Education Program

EXPENDITURES ............................. $457,702
LESS IN-KIND SUPPORT ..............-199,661
PROGRAM COSTS ........................ $258,041
STUDENTS SERVED ............................... 184

In 2009, EMW received a new grant to build a province-wide early childhood education program in Kon Tum, an area in Vietnam’s central highlands region heavily populated by ethnic minority groups, historically an underserved population. The program’s goal is to help ethnic minority children prepare for success in primary school and improve overall school performance in the province. Through the program, several dozen educational facilities will be built or refurbished, and hundreds of teachers will be trained.

This new program builds off the Kon Ray Ethnic Minority Boarding School, which was built by EMW and funded by USAID. In 2009, the school provided housing and education to 184 ethnic minority and disabled children, who benefit from the facility’s accessible design. The Kon Ray school program also supports the local community through loan programs, agricultural extension, and teacher training. Volunteers organized by EMW partner Roadmonkey Travel contributed over 250 hours of labor to build a 400 m² organic farm, which now produces about 20 kgs of vegetables daily, used for students’ meals and sold to provide income for the school.

AN GIANG / DONG THAP ALLIANCE TO PREVENT TRAFFICKING

EXPENDITURES ............................. $292,251
GIRLS SERVED ..................................... 5,381

The An Giang/Dong Thap Alliance to Prevent Trafficking (ADAPT) aims to prevent the trafficking of young women by providing educational opportunities and expanding their vocational choices through community support and a network of services.

The year 2009 marked the fifth year of ADAPT. The program expanded into neighboring Kien Giang Province, and supported 463 scholarship students from 20 schools. Since the start of the program, 825 young at-risk women have received vocational training to increase economic stability and offer another safeguard against trafficking risks. In 2009, the program’s Awareness Raising and Capacity Building component provided information and training about trafficking risks to 4,900 people. In addition, ADAPT assisted 18 trafficking returnees with healthcare programs.

“East Meets West is a powerful force for positive and sustainable change. EMW has enabled our small charity to build schools in Vietnam, handling construction and financial affairs with professionalism and a true passion for the people of the country. The world needs more organizations like East Meets West—compassionate, proactive, practical and committed to making the world a better, more equitable and promising place.”

Carin Holroyd
President
Vietnam Education Society
“If a student is motivated and willing to go to school, East Meets West is going to do everything possible to remove every barrier that would prohibit that child from getting an education. Our SPELL program is designed to give students everything they need to prevent drop out—bicycles for transportation, tutoring, insurance and regular family check-ins.”

Hoang Ngoc Tung
EMW SPELL Program Coordinator

coverage, vocational training and placement, emotional support, and life skills building.

ADAPT is a partnership between East Meets West, Pacific Links Foundation and International Children Assistance Network. The program is implemented in Vietnam by Pacific Links.

VILLAGE OF HOPE

EXPENDITURES .................................. $87,748
CHILDREN SERVED ................................ 150

The Village of Hope (VOH) provides shelter and education for disabled, orphaned and abandoned children. The children receive both regular academic instruction and vocational training classes like tailoring, computers and carpentry. In 2009, 150 children lived at VOH, including 114 orphans and 36 with hearing and speech impairments. An additional 17 students received support from the VOH Graduate Program to pursue higher education at vocational schools and colleges/universities.

TIEN PHUOC ORPHANAGE

EXPENDITURES .................................. $25,571
CHILDREN SERVED ................................ 27

Located in a rural mountainous region, Tien Phuoc Orphanage provides housing, education, and health care to orphaned children from 6-18 years old. In 2009, the facility housed and cared for 27 children; four graduating students were accepted into the higher education sponsorship program.

In 2009, tenth grader Huynh Thi Ngoc Tien (pictured above, at right and on the cover) passed a challenging entry exam to become a student at Tieu La High School, an outcome that would have seemed unlikely just five years before. Tien was born into rural poverty and might, like her older sister, have left school after fifth grade to earn money for the family. But Tien had something her sister didn’t: support from EMW’s Scholarship Program to Enhance Literacy & Learning (SPELL) program. With tuition paid, school supplies provided, and free tutoring, Tien stayed in school and excelled in her studies.

As Tien has grown, so has the SPELL program, with a new secondary level scholarship program introduced in time to help Tien and hundreds of other SPELL children transition to high school. With the support of SPELL, Tien is confident she can handle the rigors of high school and already looks forward to college and a career as a journalist.
“The scholarship I receive through East Meets West has given me the opportunity to continue going to school. I feel I can now realistically pursue my dream of becoming a reporter.”

Huynh Thi Ngoc Tien
Tenth grade student
EMW’s Scholarship Program to Enhance Literacy & Learning
EMW provides clean water and improved sanitation in the poorest rural communities in Vietnam through the construction of water systems that deliver piped water directly to households. Local communities help fund and maintain the systems. EMW promotes hygiene education and offers incentives to upgrade sanitation facilities. EMW’s water systems are constructed to withstand the effects of global environmental change and EMW is working in climate change adaptation through the construction of storm-proof homes for vulnerable families and repairing dwellings and community facilities damaged by typhoons.
CLEAN WATER

EXPENDITURES ......................... $1,045,438
PEOPLE SERVED .............................. 55,286

The EMW Clean Water Team achieved their 2009 goals through the following program activities:

Building community water systems in rural areas of central Vietnam. Clean water piped directly to homes improves health conditions, reduces child mortality and relieves people from the heavy burden of obtaining water from distant or poor quality water sources. In 2009, 20 clean water systems were built and four systems were upgraded to serve more than 43,000 people.

Providing free household connections to the water system for the poorest residents. Through the Poorest of the Poor program, 1,126 poor households received connections free of charge, primarily funded by VNHelp.

Equipping schools with UV water treatment systems. In 2009, 30 schools were provided with UV water systems, giving 10,660 students easy access to clean water during the school day.

In addition to the above activities, EMW made an exploratory trip with the World Bank to investigate the development of the Output Based Aid (OBA) approach for privately funded piped water and sanitation systems in the south of Vietnam and signed a Memorandum of Understanding in Tien Giang Province to support private sector investments in clean piped water systems there.

SANITATION

HOUSEHOLDS SERVED ...................... 1,296

EMW maximizes the community health benefits of the piped water systems by building latrines and providing Hygiene and Sanitation Behavioral Change (HSBC) training. The program uses social marketing and training to educate people about the benefits of sanitation, and provides incentives to encourage families to build latrines. In 2009, 1,296 households were supported in building sanitary latrines with assistance from Watershed ASIA, a regional initiative supported by USAID. The program encourages people to adopt more effective hygiene behaviors that could significantly reduce the incidence of water-related diseases such as diarrhea, especially in children.

CLIMATE CHANGE ADAPTATION

EXPENDITURES ............................... $65,032

East Meets West is working with local communities on prevention and adaptation techniques to protect them from the effects of global climate change, particularly the rural poor. EMW uses its longstanding experience working with local people on improving their community infrastructure to prepare cost-effective and efficiently managed responses, such as building storm-resistant homes for impoverished families and repairing storm-damaged buildings.

Typhoon Relief. In response to the devastation wrought in central Vietnam by Typhoon Ketsana in September 2009, EMW worked with AkzoNobel Paints Vietnam, Ltd., to repair the damage to several institutions serving vulnerable populations (seniors, disabled, orphans) in Da Nang, including EMW’s Village of Hope children’s center. Funds from EMW’s Typhoon Ketsana Relief Fund also supported 69 families with children in the SPELL Program in Quang Nam Province to repair or rebuild their storm-damaged houses.

“The cost to connect a water system to an individual house is less than $20, but that’s a huge sum for someone who is old, disabled or living on a minimal income. Our Poorest of the Poor program mobilizes donor funds to subsidize connection costs for a village’s most impoverished residents.”

Minh Chau Nguyen
EMW Vietnam Country Director
Compassion Homes. EMW builds storm-resistant dwellings for poor families living in flood- and typhoon-prone areas. In 2009, EMW built new homes for two vulnerable families in Quang Nam Province, replacing flimsy, dilapidated structures with new houses that have solid metal roofs, elevated concrete foundations, and a half-story for storage during flooding.

NEW MOON ECOLOGICAL GARDEN

EXPENDITURES .................. $65,970

The New Moon Ecological Garden is an integrated development project that aims to demonstrate the economic value of ecological restoration and organically grown produce. In 2009, the organic vegetable growing and fruit tree cultivation planting and education components were completed. Local private sector companies took on the task of branding and marketing the produce and are working with local farmers to extend the pilot program locally.

In 2001, Pham Van Thanh (pictured above and at right) built a clean water system that serves 300 families in the remote, poor community where he lives in southern Vietnam’s Tien Giang Province. Since then, the enterprising Mr. Pham has dreamed of expanding the system to provide safe, accessible water to more local households, but lacked the resources.

Now, with technical and financial support from East Meets West’s Clean Water and Sanitation program, Mr. Pham will have that opportunity: his company, Quoc An Enterprise, is now on track to run pipes to another 100 households. Through this type of innovative private/public partnership, East Meets West leverages its resources and expertise to bring the benefits of clean water to even greater numbers of people.

“Climate change in Vietnam is a fact of everyday life. We have to help vulnerable communities adapt and become more resilient to the inevitable effects, including severe weather events, changes in agricultural and fishing systems and increased flooding from more frequent storms and rising sea levels. One important aspect of this work is improved community facilities such as storm-proof housing, better school buildings, protected water and electrical systems and community safe houses above flood levels. EMW is working on all of these.”

John Anner
EMW President
"Poor people in remote areas need clean water. By partnering with East Meets West, I have the opportunity to bring more people in my community a safe, accessible and affordable water supply."

Pham Van Thanh
Owner, Private Water System
Partner with EMW
2009 program expenditures: infrastructure

$10.9 million

EMW’s Infrastructure division builds major health care and education facilities to enhance Vietnam’s capacity in higher education and medical technology and treatment. In major cities like Da Nang, Hue and Hanoi, EMW has constructed university dorms, resource centers, and sports facilities, as well as hospitals, laboratories, and research and training centers. EMW’s Infrastructure division is primarily funded by Atlantic Philanthropies.
MEDICAL FACILITIES

NATIONAL HOSPITAL OF PEDIATRICS

EXPENDITURES .................................. $3,067,447

The National Hospital of Pediatrics (NHP) in Hanoi is northern Vietnam’s largest and most important pediatric facility. EMW is currently rebuilding the hospital, which is dilapidated and chronically overcrowded. After a feasibility study and design work, construction began in 2008.

In 2009, EMW completed and handed over NHP’s new infectious diseases building, a morgue with a pathology laboratory, and an engineering services plant, fully equipped with mechanical and electrical equipment. Construction began on inpatient and outpatient wards, a guest house, kitchens and laundry room and a Neonatal Intensive Care Unit.

HUE CENTRAL HOSPITAL: OPHTHALMOLOGY DEPT & TRAINING CENTER

EXPENDITURES .................................. $1,999,838

The Hue Central Hospital Ophthalmology Department and Training Center opened in 2009. This four-story building, fully furnished with modern ophthalmology equipment and housing a spacious auditorium, conference rooms and laboratories, will serve as a training center for health care professionals.

DA NANG EYE HOSPITAL

EXPENDITURES .................................. $1,888,412

The Da Nang Eye Hospital will provide state-of-the-art services in ophthalmology to the people of central Vietnam. The project began in 2006 with the construction of a 75-bed inpatient unit. The new six-story, 5,500 m² facility was completed in 2009. The center is fully equipped with modern ophthalmology equipment and houses an outpatient clinic and diagnostic laboratory, surgical unit, and 150 inpatient beds, enabling the Da Nang Eye Hospital to provide services and treatment at a level of care equal to the best facilities in Southeast Asia.

DA NANG HOSPITAL: TROPICAL DISEASE AND ONCOLOGY DEPARTMENT

EXPENDITURES .................................. $1,508,215

Construction is ongoing for the Da Nang Oncology and Tropical Disease Department, a $3.5 million medical facility, which when completed will house high-tech medical equipment, deliver chemotherapy and radiotherapy services and treat patients infected by avian influenza and other diseases such as SARS, viral hepatitis, and AIDS. The four-story facility will also have modern radiology equipment to aid in the early detection and treatment of cancers.

HUE CENTRAL HOSPITAL: WASTEWATER TREATMENT

EXPENDITURES .................................. $170,312

EMW upgraded the existing water collection system and wastewater treatment plant at the Hue Central Hospital to improve the quality of discharged water.
OTHER MEDICAL PROJECTS

In 2009, EMW made additional payments on several recently completed projects in central Vietnam, including: the Hue Heart Center, Hue Pediatric Hospital, Da Nang Multi Function Hospital and Da Nang Hospital. Expenses included the purchase of additional medical equipment, waste water treatment and ongoing maintenance. Together, these facilities serve close to 150,000 patients each year.

EDUCATIONAL FACILITIES

THAI NGUYEN UNIVERSITY INTERNATIONAL CENTER

In 2009, EMW completed construction of a new International Center at Thai Nguyen University in northern Vietnam. The two-story center houses reception rooms, lecture halls, and seminar rooms, and provides accommodations for visiting international scholars. Together with the other projects EMW has completed at Thai Nguyen—the Learning Resource Center and medical student dorms—the center will benefit over 30,000 students attending the university.

UNIVERSITY OF DA NANG

The University of Da Nang is one of the leading regional and national universities in Vietnam, with over 35,000 enrolled students. Expenses in 2009 were for additional work on projects EMW has previously built at the university, including the English Language Institute, the Learning Resource Center and the Sports Complex. These large facilities serve about 132,000 students, faculty and guests every year.

OTHER EDUCATION PROJECTS

Other payments made in 2009 for previously completed construction projects included the Hue Medical University and the Hue University Learning and Resource Center, which serve over 23,000 students.

“EMW’s Infrastructure division helps fill in the gaps in Vietnam by building state-of-the-art medical and educational facilities that serve tens of thousands of students, patients and medical staff every day.”

Mark Conroy
EMW Senior Advisor
and Da Nang Representative

Pictured at right: The newly completed Da Nang Eye Hospital in central Vietnam.
ON BEHALF OF THE BOARD OF DIRECTORS AND STAFF of the East Meets West Foundation, it is my pleasure to share with you EMW’s 2009 financial results. I’m proud to report that in 2009, we provided our services more efficiently than ever, with 93% of expenses going directly to program work. We value the generosity of all our supporters—individuals, corporations, foundations and organizations—and are committed to being responsible, effective stewards of your contributions.

The accompanying condensed consolidated financial statements are derived from audited consolidated financial statements prepared in conformity with generally accepted accounting principles (GAAP) in the United States. East Meets West’s management maintains internal controls that ensure the accuracy and integrity of financial records, compliance with funder instructions, and protection of foundation assets.

The accompanying consolidated financial statements were audited by PMB Helin Donovan, LLP, independent auditors, in accordance with United States GAAP. PMB Helin Donovan, LLP reported that the statements are fairly presented, in all material respects, in conformity with US GAAP. Their reports and copies of the complete audited financial statements are available on our website at www.eastmeetswest.org. In Vietnam, East Meets West was audited by Ernst & Young.

In 2009, EMW received more than $500,000 in federal funds, and therefore underwent an additional audit, carried out by PMB Helin Donovan, LLP.

The members of EMW’s Audit Committee, a subcommittee of the Board of Directors, are responsible for appointing PMB Helin Donovan, LLP and Ernst & Young and for overseeing their work.

Best regards,

Ann Ngoc Tuyet Truong
Chief Financial Officer

AUDIT COMMITTEE 2009
Ly-Huong Pham, Chair
Brian Dolan
Steve Gunther
Linda Meier
93 cents of every dollar donated went directly to our program work.

EXPENDITURES BY FUNCTIONAL AREA (CONSOLIDATED)

- Programs: 93%
- Management & General: 4%
- Fundraising: 3%

REVENUE SOURCES*

- Foundations: 60%
- Institutional: 14%
- Individual: 13%
- In-Kind: 10%
- Corporate: 3%

* Foundations include Atlantic Philanthropies, the Ford Foundation and other grantmaking foundations. Institutional donors include USAID, the World Bank and Irish Aid.
## CONSOLIDATED STATEMENT OF ACTIVITIES

**FOR EAST MEETS WEST AND REACH VIETNAM**
**FOR THE YEAR ENDED DECEMBER 31, 2009**

<table>
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<th>2009 UNRESTRICTED</th>
<th>2009 TEMPORARILY RESTRICTED</th>
<th>2009 TOTAL 2009</th>
<th>2008 TOTAL</th>
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<td>Program services:</td>
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<td>Management and general</td>
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<td><strong>Total support services</strong></td>
<td>1,261,639</td>
<td></td>
<td>$1,261,639</td>
<td>2,007,969</td>
</tr>
<tr>
<td>Total expenses</td>
<td>18,014,204</td>
<td></td>
<td>18,014,204</td>
<td>15,155,803</td>
</tr>
<tr>
<td>Change in net assets</td>
<td>3,223,663</td>
<td>(7,036,537)</td>
<td>(3,812,874)</td>
<td>339,890</td>
</tr>
<tr>
<td><strong>Net assets at beginning of year</strong></td>
<td>2,353,436</td>
<td>33,231,574</td>
<td>35,585,010</td>
<td>35,245,120</td>
</tr>
<tr>
<td><strong>Net assets at end of year</strong></td>
<td>$5,577,099</td>
<td>$26,195,037</td>
<td>$31,772,136</td>
<td>$35,585,010</td>
</tr>
</tbody>
</table>

Income and expenses are for both the East Meets West Foundation and its subsidiary Reach Vietnam. “Restricted” funds are designated for specific programs or projects, “unrestricted” funds can be used for any purpose.

* Reach Vietnam is a subsidiary of East Meets West primarily responsible for managing infrastructure projects.
# CONSOLIDATED STATEMENT OF NET ASSETS

* Reach Vietnam is a subsidiary of East Meets West primarily responsible for managing infrastructure projects.

## FOR EAST MEETS WEST AND REACH VIETNAM*

## FOR THE YEAR ENDED DECEMBER 31, 2009

## ASSETS

<table>
<thead>
<tr>
<th></th>
<th>2009</th>
<th>2008</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and cash equivalents</td>
<td>$9,331,603</td>
<td>$11,964,088</td>
</tr>
<tr>
<td>Grants and accounts receivable (net)</td>
<td>13,056,286</td>
<td>11,344,393</td>
</tr>
<tr>
<td>Investments at fair value</td>
<td>9,699,070</td>
<td>12,832,434</td>
</tr>
<tr>
<td>Other current assets</td>
<td>75,625</td>
<td>141,675</td>
</tr>
<tr>
<td>Property and equipment (net)</td>
<td>33,769</td>
<td>25,864</td>
</tr>
<tr>
<td><strong>Total assets</strong></td>
<td><strong>$32,196,353</strong></td>
<td><strong>$36,308,454</strong></td>
</tr>
</tbody>
</table>

## LIABILITIES AND NET ASSETS

## LIABILITIES

<table>
<thead>
<tr>
<th></th>
<th>2009</th>
<th>2008</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts payable and accrued expenses</td>
<td>$136,139</td>
<td>$469,832</td>
</tr>
<tr>
<td>Accrued payroll and other benefits</td>
<td>288,078</td>
<td>253,612</td>
</tr>
<tr>
<td><strong>Total liabilities</strong></td>
<td><strong>$424,217</strong></td>
<td><strong>$723,444</strong></td>
</tr>
</tbody>
</table>

## NET ASSETS

<table>
<thead>
<tr>
<th></th>
<th>2009</th>
<th>2008</th>
</tr>
</thead>
<tbody>
<tr>
<td>Unrestricted net assets</td>
<td>$5,577,099</td>
<td>$2,353,436</td>
</tr>
<tr>
<td>Temporarily restricted net assets</td>
<td>26,195,037</td>
<td>33,231,574</td>
</tr>
<tr>
<td><strong>Total net assets</strong></td>
<td><strong>31,772,136</strong></td>
<td><strong>35,585,010</strong></td>
</tr>
<tr>
<td><strong>Total liabilities and net assets</strong></td>
<td><strong>$32,196,353</strong></td>
<td><strong>$36,308,454</strong></td>
</tr>
<tr>
<td>DONOR</td>
<td>AMOUNT</td>
<td>PROJECTS</td>
</tr>
<tr>
<td>-------------------------------------------------</td>
<td>-----------</td>
<td>---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------</td>
</tr>
<tr>
<td>Atlantic Philanthropies</td>
<td>$7.6</td>
<td>Large-scale medical construction projects and support for EMW’s operating and fundraising expenses</td>
</tr>
<tr>
<td>The Global Partnership on Output-Based Aid</td>
<td>$1.1</td>
<td>Construction and maintenance of clean water systems that provide access to safe water for poor rural communities in Vietnam</td>
</tr>
<tr>
<td>(administered by the World Bank)</td>
<td>million</td>
<td></td>
</tr>
<tr>
<td>US Agency for International Development (USAID)</td>
<td>$580,390</td>
<td>ADAPT anti-trafficking program, the Kon Ray Ethnic Minority Boarding School, and the Support Network for People with Disabilities</td>
</tr>
<tr>
<td>Barbara &amp; Gil Kemp</td>
<td>$441,380</td>
<td>EMW’s Scholarship Program to Enhance Literacy and Learning, Breath of Life and the Dental Program</td>
</tr>
<tr>
<td>The Ford Foundation</td>
<td>$387,600</td>
<td>Advocacy campaign to provide support to Vietnamese with Agent Orange-related disabilities and to the programs that assist them</td>
</tr>
<tr>
<td>Eric Hemel &amp; Barbara Morgen</td>
<td>$307,335</td>
<td>Breath of Life and SPELL, enabling the scholarship program to provide educational support to high school students for the first time</td>
</tr>
<tr>
<td>The Boeing Company</td>
<td>$286,500</td>
<td>Construction of three primary schools and one kindergarten to serve children in rural Vietnam</td>
</tr>
<tr>
<td>VNHelp</td>
<td>$225,000</td>
<td>School refurbishment and teacher training through the Kon Tum Early Childhood Care and Education Program and water connections for the poorest households through the Clean Water &amp; Sanitation program</td>
</tr>
<tr>
<td>Irish Aid</td>
<td>$178,360</td>
<td>Funding for the Support Network for People with Disabilities in Da Nang to create sustainable channels of medical, educational and job training services for the disabled</td>
</tr>
<tr>
<td>University of North Carolina at Chapel Hill</td>
<td>$148,730</td>
<td>Evaluation of the effect of clean water on health and promotion of hygienic behavioral change including sanitation and hand washing</td>
</tr>
</tbody>
</table>
$100,000 AND ABOVE
The Atlantic Philanthropies
The Boeing Company
The Ford Foundation
Eric Hemel and Barbara Morgen
Irish Aid
Barbara and Gil Kemp
University of North Carolina at Chapel Hill
USAID
VNHep
The World Bank

$99,999 TO $25,000
Akzo Nobel Coatings
Albatros Foundation
Jack and Rose-Marie Anderson
Arcanum Foundation
Neil Barsky and Joan Davidson
Dorrance Family Foundation
Greenfield Foundation
Henry E. Niles Foundation
International Children Assistance Network
MiVAC
Pacific Links Foundation
Ronald McDonald House Charities
Smart Tulip Foundation
The Wallace Alexander Gerbode Foundation

$24,999 TO $10,000
Blue Planet Run
Coca-Cola Southeast Asia, Inc.
Jerome and Nancy Falk
Homeland Housewares
Paul Huddleston and Dori Boudreau
Frederick Khedoury and Sarah Glazer
Daniel Knox
KPMG International
George Miller and Janet McKinley
Newman’s Own Foundation
Piedmont Community Church
Dan and Paula Reingold
Peter Singer and Marjorie Kagawa-Singer

$9,999 TO $5,000
Amanjaya Foundation
Burness Communications
Mark Conroy and Tam Hoang
William and Phyllis Draper
Simon Franks
Friends of Danang
Thuy and Michael Fujimoto
Charles Gilreath
Robert and Glee Greenwood
Stephen Gunther
Koret Foundation
Priscilla Joe and Thomas Low
METRO Cash and Carry Vietnam, Ltd.
New Moon Foundation
Jeffrey Newman and Mary Montella
Pacific Angel Mission
Saigon South International School
Semiahmoo Dental Outreach
Shinoda Junko Femin Group
Terrabridge International
Wallis Foundation
Westox Vietnam
ORGANIZATIONS
$4,999-$1,000

ABC International School
The Anderson Fund Foundation
Bank of America Matching Gifts Program
The Bowman Family Foundation
Canadian Chamber of Commerce Vietnam
Draeger Medical Company Co., Ltd.
Friends of the Central Highlands
Friends of the Vihn Son Montagnard Catholic Orphanage
Global Volunteer Network
GlobalGiving Foundation
Heins Global Foundation
ICI Vietnam, Ltd.
International School of Ho Chi Minh City
Judith Carey Zesiger Family Foundation
The Kevin G. Schoeler Foundation
Kilvine Parish
The Lemelson Foundation
Mendocino Rotary Club, CA
Mercer Island Presbyterian Church
Mitsui Co.
Network for Good
New Horizon Construction Company
Nikko Hotel, Hanoi
Osprey Packs-USA
Promotex International Group
Rotary Club of the Valley of the Moon, CA
Service Interact Club of Galileo Academy
The Tietz Family Foundation
United Nations International School

INDIVIDUALS
$4,999-$1,000

Robert Allen
Brantly Baynes
Peter & Alice Broner
William & Debby Brown
Rupert Chamberlain
Katherine Chlumsky
Warrick Cleine
Mary Jo Cook
Charles Cooper
Charles Craft
Elizabeth Currie
James Dietzenbach
George & Dale Druger
Duyen Faria
Michael & Verra French
Rob Gertler
Gary & Virginia Godley
Molly Godley
Maureen & Stephen Goldsmith
Amanda Hamilton & Tim Hemmeter
Chuck Hazen
Blaine Honda
Chelsey Ingenito Fields & Ian Fields
Daniel Kaplan & Kay Richman
G. Marcus & Pamela Knight
Luis & Lee Lainer
Tom Lockard & Alix Marduel
Jorge Mestman
Peter Murad
Peter & Suzanne Nelson
Erik & Jennifer Niemann
Gary & Carolyn Park
Lorraine Parmer
Melvin & Susan Potter
Charles Rice
Robert Riordan & Spring Hill
Dana Sachs
Stanley & Paulette Shulman
Keith Soukkala
Geoffrey & Nancy Stack
Mark & Margaret Stewart
Merna & Don Villarejo
Thomas Walczyk
Townsend Walker & Beverly Mills
M A Walsh
Franz & Pat Wartenweiler
Putney & Anne Westerfield
Richard Wilkerson
Miriam Wosk
Roger Young
Mimi Yu

Hokkaido Japanese Seafood & Steakhouse
IBM Employee Charitable Contribution Campaign
John E. Baker Revocable Trust of 2000
Kaiser Permanente Community Giving Campaign
Lotus Bleu
Medtronic Foundation
Time-n-Talent Program
Melia Hotel
Microsoft Matching Gifts Program
Nike Employee Matching Gift Program
Pandanus Resort
Price Waterhouse Coopers
Renaissance International School, Saigon
Soledad Investment Management, LLC
Sony Pictures Entertainment Matching Gift Program
St. Michael’s International School
Sun Microsystems Foundation Matching Gift Program
Talisman Co., Ltd.
The Congregational Charity Committee
The Thorne Foundation
Trigger, LLC
TTF Foundation
Tu van thiet ke Xay dung DN
Universal Giving

INDIVIDUALS
UNDER $1,000

Judith Abeles
Allan & Helga Abramson
Joseph Acanfora
Gerald & Corinne Adler
Donald Adsit
Brian Akgeler
Lars Agren
Nikolas Ajagu
Paul Albergo
Harrison Albert
Ruby Alfonso
Jolie Altman
Sally Alwan
Linda & Robert Ambrose
Richard & Heather Ames
Jennifer Anderson
Lili Anderson
John & Devora Anner
John & Rosemarie Anner
Kathryn Anner
Jubert Aranas
Joseph Archie
James Arneson
David Artindale
Robert & Jennifer Ashbrook
John Ashe
Atiq Ashraf
Nicholas Auffrey
Albert Axe
David Axelrad & Liza Bercovici
Jerald & Virginia Bachman
Kevaljit Bajwa
V. David Baker
Louise Barr
Gordon Barron
Gaylen Baxter
Lenore Beaky
Groucho Beckenhaupt
Suzanne Beers
John & Mary Louise Beltrani
James & Carol Benham
Andreas Bergkvist
Albion Bergstrom
PA Bergstrom
Richard Berkman & Toni Seidl
Monique Sondheim
Donnie Statom
Phil Stone
Lynn & Bertram Strieb
Suzanne Summer
Thomas Suriano
Robert & Karen Swierczewski
James & Pamela Talone
Russell Taylor
Tamanique & Hugo Teran
Ariane Terlet
James Terrill
Lynn Thai
Mindi Thai & Ryan Do
Loc Thien
Chau Thi-Lyons
Craig Tippins
Spencer Ton
Sylvia Townsend & Charles Cowens
Hieu Tran
Phuc Tran
Shirley Tran & Sam Liu
Thuy Tran
Tracy Tran
Donna Trinh & Wayne Gulian
Malcolm Tronic
Ann Truong & Terry Hall
Anthony Truong
Chad & Aleli Truong
Bhuchung Tsering
Frederick & Jean Tuemmler
James & Rosemary Turner
William Turner
Don Unrau
Paul Van
Jack & Linda VanLoan
Moina Varkie-Toft
Joe Vassallo
Gray Velasquez
Michelle Vigilia
Odette Villeneuve Hyde
Phuong Vy
Miriam Wachsman
Gary & Janet Wager
John Wagers
Calvin Wagner
Charles Wagner
Meredith Wagner
Rebecca Wagner
Murry & Marilyn Waldman
Donnie Statom
James & Mary Walsh
Charles & Chau Walters
Mathew Wambua
Nancy Wang
Thomas & Joni Wannamaker
Sarah Watkins
J. Dix & Barbara Wayman
John Weaver
Jeffrey & Lynn Marie Weil
Edu Weits
Carole Wells
Jack & Kanitta Wells
Ben Whitehair
Mae Whiting
Martha & Otto Wiederkehr
Stewart Wiggers
Paula Wilkes
Ruby Wilems
Heidi Willis
Richard & Cecile Willis
Stan Wilson
Anthony Winnicker
Patrick Winnicker
Roy & Judy Wolff
Chic Wolk
Prudence Wong Van Yen
Gail Woods
Alice Wooster
Audrey Worrell
Linda Worthington
Donald & Norma Wright
Janette Yamamoto
Robert Yates
Janet Yen Hsin-I
Robert & Chui-Lin Yenney
William Young
Geanne & Hyman Zelkowitz
Pingying Zeng
Diane Zielbauer
Rick & Susan Zimmerman
Benjamin Feinberg
Mieke Glinthuis
Gary & Virginia Godley
Riona Gorman
Daniel & Maureen Green
Hannah Green
Sidharath Gupta
Nguyen Hai
Jeremy Hamal
Allen & Susan Hasse
Huynh Ho
Luan Ho
Stephan Hohertz
Alayna & Mark Hubner
Lan Vu
Vo Hung
Emma Hunter
Viet Huynh
Gloria Hwang
Steve Kenmore
Kerr Total Care Company
Caitriona Kieran
Kon Ray District Community, Kon Tum
Johan Kulo
Mara Laffitte
Lisa Lam
Diep Le
Jennifer Le
Van Le
Howard Lemke
Elin Lindberg
Thomas Low & Priscilla Joe
Nathan & Cary Lukes
Jeremy Lung
Jeanie Luong
Michael & Page Maher
Sara Mahler
Sheela Maisuria
Sophia Malone
Melvyl Mccart
Deborah McDonald
MediBadge, Inc.
Melvin Miller
Lorna Mohan
Stephanie Myers
Rebecca Nelson
Hoa Nguyen
Joanne Nguyen
Le Chi Nguyen
Tam Nguyen
Pacific Angel Mission
Ly Pham
Thanh Pham
Theresa Pham
Thomas Pham
Kim Phan
Bob Potter
Melvin & Susan Potter
Dinh Quoc
Anisha Ravji
David Rawson-Cain
Bertram & Sheilah Rechtschaffer
Katrin Schulze
Semiahmoo Dental Outreach
Stanley & Paulette Shulman
George Si
Judit Simonson
Eric Snyder
Lange Soo
Dharshan Sritharan
Mandrea Stebbins
Laura Stewart
Ken Stones & Diana Wegner
Pankaj Taneja
Kathleen Tarafas
Thieu Thanh
Loc Thien
Ta Thuy
Hang Tran
Tracy Tran
Kim Trang
Phan Thi Quynh Trang
Kimberly & Jeremy Troggio
G Van Pelt
Tran Vien
Thomas Walczyk
Claire Walker
Janet Yen Hsin-I
Peter Singer is Chairman of East Meets West’s Board of Directors, and has been an active member since 1990. Peter’s interest in EMW grew out of his experience as a battalion doctor with the US Army in Vietnam from 1966-1967. A native San Franciscan, he is a graduate of UC Berkeley, and received his MD from the University of California at San Francisco. Peter is Professor of Medicine at the University of Southern California School of Medicine, active in clinical practice, teaching and research.

**STEPHEN GUNTHER**  
**VICE CHAIRMAN/SECRETARY**  
A co-founder of New Urban West Inc., a residential and commercial development company, Stephen Gunther served as its president for over 20 years and maintains an active leadership role. Steve is a former deputy attorney general of California, and a father, traveler, collector of vintage posters and member of several charitable foundations.

**ERIC HEMEL, PH.D.**  
**TREASURER**  
Over the past decade, Eric Hemel has served as President of Alson Capital and Co-Head of US equity research at Merrill Lynch. An analyst at First Boston, Morgan Stanley and Merrill Lynch for 13 years, he was ranked #1 in his sector nine times by the Institutional Investor poll in the Financials and REIT categories. Eric served in the Reagan Administration as staff director of the President’s Council of Economic Advisers. He graduated from Stanford University, earning a BA, MBA and PhD.

**VIVIAN HO**  
Vivian Ho is President of the Academy for Global Health Philanthropy (AGHP), a nonprofit that develops and facilitates global health philanthropic ventures. At AGHP, Vivian serves as a senior advisor to governments, foundations, philanthropists, and corporations. Prior to AGHP, Vivian was President & CEO of Queens International, a first-tier business development subsidiary of Queens Health Systems. An alumnus of Stanford University, University of Washington and Whitman College, Vivian holds a BA in Economics and an MBA in Finance & International Business.

**GIL KEMP**  
Gil Kemp founded Home Decorators Collection, a leading direct seller of home furnishings and accessories, in 1991 and served as its President until his retirement in 2009, three years after its purchase by Home Depot. He co-founded Kemp & George home products catalog and developed direct-marketing programs for several prominent publishers. A graduate of Swarthmore College, he received his MBA from Harvard Business School. Gil is co-author of *Dale Carnegie: The Man Who Influenced Millions*.

**TOM LOW**  
Tom Low is a partner with Bridges SF, LLC, an executive search firm specializing in the finance sector. Tom was the founding CFO of Restoration Hardware, which he helped expand from four stores to 100, using direct mail and e-commerce. Tom took Restoration Hardware public in 1998, one of the year’s most successful IPOs. Tom has also served as CFO of Ask Jeeves and Safeway.com. Tom earned a BS degree from UC Davis and an MBA in Finance from UC Irvine.

Board listed as of May 31, 2010. EMW Board members Linda Meier, Hang Bourque and Ly Huong-Pham served during 2009, but resigned as of publication date. For most recent EMW board members, visit our website at www.eastmeetswest.org.
thanks to the spell team in ho chi minh city, and in da nang, the sn-pwd program statistics, conroy—for providing ho thi y nhi and mark the beneficiary and to thank all the emw numerous field trips.

USA

oakland

john anner
president

ADMINISTRATION AND FINANCE

ann ngoc tuyet truong chief financial officer veronica tubera senior accountant avery hochhalter junior accountant & administrative assistant

COMMUNICATIONS & FUNDRAISING

rachelle galloway communications manager sylvia townsend communications and development officer laura ward collins development officer john hieu nguyen development administrator

VIE NAM

hanoi

minh chau nguyen country director nguyen thi minh thu program development director le thi to nga office manager catherine gantley program manager ha thi thu huong program assistant william akr ridge volunteer & intern stephanie wang volunteer

COMMUNICATIONS

cao vu hoang chau public relations manager ha lan anh communications officer doan thi thu huong senior pr & communications asst.

OPERATION

HEALTHY HEART

nguyen thuuyen program officer buti huynh tran program assistant

breath of life

luciano moccia international coordinator tran dinh chien program officer vu thuy bac program assistant tran thi khuan tranh program assistant

LARGE CONSTRUCTION NORTHERN REGION

ronald smith deputy director lai hung cuong project manager nguyen thi thanh xuan administrative manager phi van duong assistant project manager nguyen duc thanh m&e assistant project manager nguyen ky cong m&e site supervisor

da nang

mark conroy senior advisor & da nang representative

ADMINISTRATION AND FINANCE

ho thi y nhi deputy director nguyen hiem assistant controller nguyen thi kim vui senior finance officer pham thi hong doi human resources officer dang thanh canh it administrator vu ngoc ha administrative assistant pham thi huong accountant assistant dao hung tran receptionist vo thi van nhin cleaner nguyen van tuyen watchman

CLEAN WATER & SANITATION

hoang ngoc canh program officer do tran van minh deputy director truong thi thanh hung senior admin officer

DENTAL PROGRAM

dr. charles f. craft dental advisor truyen thi minh hung national coordinator nguyen ngoc phuong hoa chief dentist mai trieu an staff dentist pham thi mai nguyen staff dentist pham minh tri chief dental nurse tuong thi thanh hung dental nurse nguyen thi thu hien dental nurse

LARGE CONSTRUCTION CENTRAL REGION

nguyen huu nam deputy director duong thi thanh huynh senior admin. officer

SPELL PROGRAM

nguyen van phung program officer

CONSTRUCTION LARGE

program assistant

KON TUM EARLY CHILDHOOD CARE & EDUCATION

ve thi hien program manager tran tan vinh program assistant

DA NANG

nguyen thi mai huong project manager nguyen van linh project officer le ngoc trung project assistant

HO CHI MINH CITY

jack bernard development director van tu ly program coordinator gary field mitchell volunteer

LAOS

dan fitzpatrick consultant daovy leuandruangchan program assistant

CAMBODIA

phuot narin program manager

SOUTH EAST ASIA

staff listed as of may 31, 2010. for the most current list, visit www.eastmeetswest.org.
"My son has cerebral palsy. I used to feel hopeless about his condition. Now, with regular therapy at the local rehabilitation center, he can sit up in his wheelchair. He’s making progress, and I see a brighter future for him."

Duong Tung Thao, with his son Duong Tung Tinh
Support Network for People with Disabilities
THE POWER OF YOUR DONATION

A donation to the East Meets West Foundation provides the people of Vietnam and Southeast Asia with powerful and life-changing support.

East Meets West offers you a variety of ways to support our work.

Donate Money
Three easy ways to donate: Make an instant, secure tax-deductible contribution using your credit card at www.eastmeetswest.org; send a check in the envelope enclosed with this report; or, call a local EMW office to give your donation over the phone.

Create a Lasting Legacy
Consider including EMW in your estate plans. A bequest can allow you and your family to minimize estate taxes while helping you realize your philanthropic objectives. For more information, contact EMW.

Give the Gift of Stock
A gift of publicly-traded securities can provide tax advantages for the donor as it supports EMW’s mission. Please consult your tax advisor.

Make a Match
An easy way to add value to your gift to East Meets West is through a matching gift program. Numerous organizations match their employees’ charitable contributions—sometimes for double the amount of the initial gift.

$20
provides a connection to safe, piped water for the poorest of the poor.

$10
provides a child free modern dental care for one year.

$1,600
provides a hospital with a neonatal machine to help reduce infant mortality.

$2,000
provides a critically ill child with lifesaving heart surgery.

$82
provides one impoverished child with a year’s scholarship for primary school.

$300
provides one disabled person with corrective surgery and a prosthetic device.
EAST MEETS WEST OFFICES

USA
1611 Telegraph Ave.
Suite 1420
Oakland, CA 94612
T: 1-800-561-3378
T: 510-763-7045
F: 510-763-6545
info@eastmeetswest.org

CAMBODIA
House FS4, Street 199
Sangkat Tomnup Teuk
Khan Chamkarmorn
Phnom Penh City,
Cambodia
T/F: +85-5-23-218-546

LAOS
19-229 Setthathirath Street
Si Muang Village
Sisattanak
PO Box 8603
Vientiane, Laos
T: +021-222-698
F: +021-215-562

HANOI
No. 1 Lane 40
Linh Lang Street
Ba Dinh District
Hanoi, Vietnam
T: +84-4-3834-7790
F: +84-4-3762-4136

CAMBODIA
House FS4, Street 199
Sangkat Tomnup Teuk
Khan Chamkarmorn
Phnom Penh City,
Cambodia
T/F: +85-5-23-218-546

DA NANG
7th Floor
English Language Institute
University of Da Nang
41 Le Duan Street
Da Nang, Vietnam
T: +84-511-3-829-110
F: +84-511-3-821-850

HO CHI MINH CITY
6/4 Nguyen Van Thu
District 1, Dakao Ward
Ho Chi Minh City, Vietnam
T: +84-8-3911-8584
F: +84-8-3911-5095

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